

THE Publishers' Weekly

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NEW YORK, DECEMBER 11, 1920

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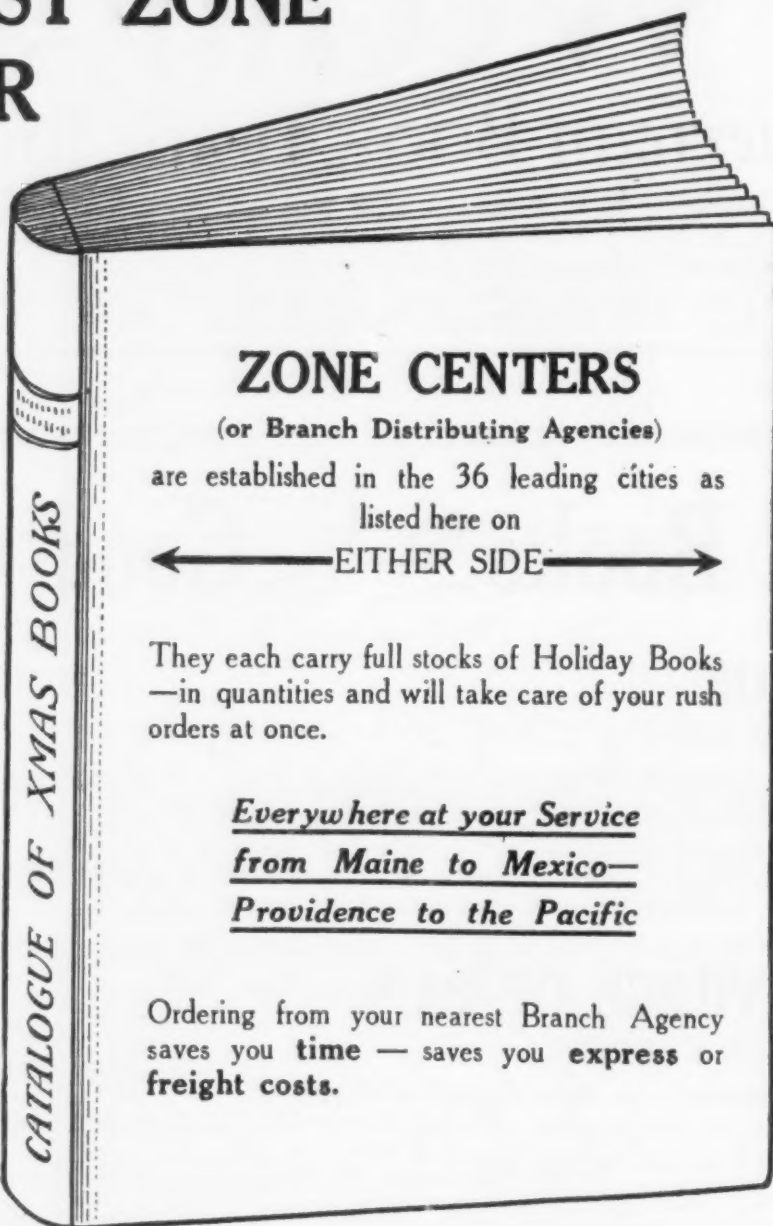
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The Publishers' Weekly

FOUNDED BY F. LEYPOLDT

December 11, 1920

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

Getting Ready for January 1st

THE most important duty that the retailer to-day owes to himself and to the book-trade in general is concentration of every ounce of energy and merchandising ability that he has on the task of turning into cash every variety of stock that is really suitable for Christmas gifts; and few books there are which do not fit into some particular taste or interest.

The 1920 publishing season has been an active one. To the books that would naturally have fallen to this year have been added many important enterprises held over from the strike conditions of the previous fall. Never has there been a wider variety of books to choose from, and in most bookstores the counters and bins are well filled.

On January 1st the entire business world of the country will be looking around and re-estimating its status and replanning its program. Those businesses will be in the best shape to sail away to new efforts that have their investments down to the very rock bottom. Never has there been a year when this was so vitally important. The retailer should build his staff at even extraordinary expense to meet every possible demand. No saving in the number of salesmen, or in packing clerks, or office force should be indulged in this year; better that the staff be built up so that the work can be handled with speed and facility.

It is no year to economize in retail advertising. The bookstores have the things that people want, and each dollar spent in advertising that will turn a five dollar investment into ready cash is a dollar that is extremely well spent. Managers will need to separate themselves from the hurly-burly of floor direction to increase and improve the advertising. The weather has been running favorably, and the early date of Thanksgiving

gives the retail trade the fullest possible time to develop business. Every thousand dollars sold before January means a large cut on the book inventory at that date, and means a better chance to look into the fine possibilities that lie in 1921.

Give Books Yourself

THE readers of the PUBLISHERS' WEEKLY are publishers and distributors of books. As a group they believe in books, believe in the pleasure and profit that they give, and believe in books as ideal Christmas gifts. If they put their beliefs in practice, they would give nothing else but books at Christmas.

Some hesitate for fear their friends may think it smacks of their trade, and others because they fear their friends are not lovers of books. Need there ever be any apology for giving books, even if they are in one's own line of business? Need there be any fear that there are people who will not find the book an acceptable gift? Should we think so little of our friends as to place them in that category?

If everyone who touches the book business, publisher, bookseller, bookseller's assistant, or librarian should make this a book year from one end of the list to the other, the thank-you's that would be received in the Christmas notes would have a heartiness that has never been as uniformly shown before. If the book-trade does not believe in its own principles, it can hardly expect that others will do so.

Finding a Working Margin

WITH the countrywide readjustment of prices and values, there must naturally be very different conditions in the industries whose products rose rapidly to 300 or 400 per cent over the prices of three years ago in comparison with those producers and merchants whose merchandise moved up slowly.

Will it prove that the latter are better off in the new adjustment? Is it going to be true that, because silks dropped spectacularly, buyers will expect parallel reductions in every field? Will the public look to the Woolworth Stores for 3c. merchandise, or will they expect that if materials come down the merchants whose stores have crowded so

much value into the dime during the war period, will continue to crowd as much as possible into that coin? Will the public expect that the 5c. greeting cards that they used to buy should sell for 2c., or will they appreciate the fact that the greeting card makers, who have crowded as much value as possible into their nickel, will now keep to the nickel but continue to put the best value possible into that figure?

Books have gone up on an average about 50 per cent, in the face of spectacular increases in paper, binding and printing. In the anxiety to keep the level of prices as low as possible, publishers have crowded their business until it is not the slightest exaggeration to say few will find in the fall of 1920 any profit appearing on the ledger. As the buyers put Christmas behind them and weigh the prospects for 1921, there should be a prejudice in favor of a line such as books which has withstood increases as much as possible, realizing that, as there has been small increase by comparison with other goods, so also there is small chance of reductions during 1921. The retail merchant may postpone his buying on silks, or clothes, or shoes by hand-to-mouth purchasing in order to insure that he gets in at the lowest point of the market, but if he will analyze the book situation from any unprejudiced figures that he can obtain, he is likely to decide that whatever book business he sees in 1921 (and the present promise is that it will be active) he can buy the stock he needs in January with little fear that he will have regrets immediately following because of a break in the market.

This situation will be the gain that publishers will reap for having been among these that lagged behind in the big leaps upward. If paper comes down a fraction and binding board and binding cloth, the publisher will be able to find some margin of profit to make 1921 look worth while, and also to put back into many books some of the features of nice manufacturing that have been crowded out of some volumes in order to meet the general public prejudice against rising prices.

The Business Barometer — Partly Cloudy

There is so much in the present situation to inspire confidence and hope for the future that it is little short of criminal for anyone to paint the picture so blackly, thru either ignorance

or intent, that these vital facts are obscured says Charles H. Sabin, President of the Guaranty Trust Co. To cite a few pertinent facts: This country will harvest this year one of the largest crops in its history; its transportation congestion has been relieved and its railroad system is for the first time in a decade on a sound financial and operating basis; we have passed thru a national election and are assured four years of sane administration of public affairs; our banking system has withstood the greatest credit strain in its history and is on a sound and workable basis; the accumulated surplus of five years of splendid prosperity is stored in many ways for our continued use; the markets of the world demand our products and a great mercantile marine is prepared to transport them; this country has not been overbuilt or overextended in any of its underlying activities, and faces no program of readjustment along these lines such as usually precipitates panic conditions. We are in a sounder financial, industrial and political condition than any important nation in the world.

These are the simple fundamental facts of our business situation, and to consider the present reaction as anything but a temporary setback from the destruction, inflation, extravagance and unsound economic conditions precipitated by the war is simply not to reckon with the truth. It remains true today, as it has since this country was first settled, that "any man who sells the United States of America 'short' will lose in the long run."

"This is a time for clear thinking and courageous acting and in the proportion that such factors are brought to bear will rewards follow when this spell of reaction is over."

Meeting of the Chicago Franklin-Typothetae

More than two hundred and fifty printers gathered at the City Club, Chicago, the evening of October 28 to attend a meeting of the Franklin-Typothetae. One of the chief speakers was David R. Forgan, president of the National City Bank of Chicago, who talked on "Business Conditions and Financial Matters."

Mr. Forgan told the printers that "everything that goes up must come down." In closing he said:

"We have to take some losses. Let us face them like men. Each one of us should put his own house in order, try not to make the last dollar, and try to treat his employees fairly. Wages must come down. I guess you saw the other day they are beginning to come down; some big mills in the East offered their employees 20 per cent less wages, or they would close their mills; the employees took the less wages."

"The whole thing is demand and supply. When you get down to it, that old law is as inexorable as the law of gravitation, the old law of demand and supply."

"Don't get frightened, don't lose your courage, and we shall be feeling better next year."

SPECIAL FEATURES OF CHILDREN'S BOOK WEEK DESCRIBED IN LETTERS TO THE COMMITTEE

Perhaps the best report that we can give upon the variety of activities of schools, libraries and bookstores during the national Children's Book Week, is to reprint selections from the reports from various localities that have been coming in ever since Children's Book Week came to a close. The librarian at Endicott, New York writes:

I may safely say that during the week, "Children's Book Week" was on the lips of practically two-thirds of the people of Endicott, both children and adults.

"We started Children's Book Week" by asking the drawing classes in the local schools to co-operate by making posters. In the majority of cases the children came to the library for pictures to put on their posters. The posters when finished proved to be most effective and original and were placed by us in the stores thruout the town.

"On Sunday, November 14th, members of our staff spoke in all the Sunday schools of Endicott and Union (twin villages). The church calendar printed the following note during the gala week:

"The annual nation-wide movement to encourage the love of books among children and the discussion of children's reading in our communities is being carried on this week thruout the United States. The Endicott libraries will hold an exhibit of the finest editions of the standard books for children, at Ideal Home, beginning November 15th and continuing thru December 24. Everyone is most cordially invited to come in and look these books over and to attend the various entertainments of the opening week."

"The ministers also co-operated with us by making announcements in their churches.

"On Monday, November 15th, we formally opened Children's Book Week with the play, "Little Women" adapted from Louisa M. Alcott's book, by ourselves and given by the staff. Our audience was so large that we were unable to accommodate them all at one performance and rather than turn them away repeated it the same evening.

"On Wednesday evening we gave an original musical entertainment entitled "A Night in Bookland" in which we advertised such books as "The Wonderful Adventures of Nils," "Treasure Island," "Prince and Pauper," "Mother Goose," "Italian Twins," "Huckleberry Finn," Andersen's "Fairy Tales," "Alice in Wonderland" etc. A Night in Bookland was done by our folk dancing classes. In this way we utilized all the various branches of our library work.

"One evening our local moving picture manager gave a matinee and evening performance of "Treasure Island" at which movie one of our children's librarians made a successful speech regarding Children's Book Week."

From Grant's Book Shop, Utica, New York, comes this letter:

"In the first place we started planning and made a good many arrangements a good bit earlier than last year and were, by doing this, shown what wonderful results can be obtained if the preparatory work is covered in time.

"We sent duplicates of the prospectus for Children's Book Week to various librarians on our list and also took the matter up with them personally as far as was possible. We sent out to them a great many posters, extra book jackets, and other display material in addition to special exhibits of the year's best juvenile books, this offer being taken advantage of by a number of the librarians, especially in communities not represented by any local store selling books. We supplied all of these librarians with a complete stock of juvenile literature including the 'Book Shelf for Boys and Girls' and want to say right here that the publishers have given us the best support that we have ever had in a campaign of this kind. They responded with thousands of catalogs where we have previously asked for hundreds and every one of the catalogs was used to splendid advantage.

"After arranging with the various librarians and schools for these special exhibits of books, we commenced our annual stunt, this year in the nature of a Short Story Contest for Children's Book Week.

"The contest announcement card read as follows:

"Write a short story, using titles of books which you will find in our Juvenile Department, or from catalogs of Children's Books which we will give you. The stories which contain the *most* titles and which at the same time are the most original will be awarded the prizes. Books in the Juvenile Department may be inspected each day until 5:30. Writing materials will be furnished all wishing to copy titles of books. Our juvenile librarians will offer all possible assistance.

LIST OF PRIZES

- 1st Prize—\$10.00 in Books.
- 2nd Prize—\$5.00 in Books.
- 3rd Prize—Fountain Pen.
- 4th Prize—1 year's subscription to *Popular Mechanics* or *St. Nicholas*.
- 5th Prize—Choice of any \$1.50 Book.

"We extended the contest straight north to the St. Lawrence River and covered a great many towns in central New York. In doing so, we received the heartiest kind of support and co-operation from teachers and principals of various out of town schools.

"Here in Utica we secured permission from the Superintendent of Schools to have the prize contest laid upon the desks of every student in every school from the fourth grade upward and secured the same co-operation in the out of town schools. Thus there were no

cards wasted and every one carried its individual message direct to each girl and boy. We sent out altogether nearly 5000 cards.

"The contest commenced a full week before Children's Book Week in order to give the schools time to get going and think up their own original ideas. In special letters sent out to all school principals, we urged upon them the fact that we did not start the contest as a purely selfish motive on our own part but to assist everybody connected with the public libraries too. Several of the out of town librarians particularly got the idea at once, as it has proved to be a great stunt to get the youngsters interested and acquainted with one's stock of books in the store or in the library. To each boy and girl who came in the store during the two weeks, we gave a complete envelope of all children's catalogs that were sent to us from the various publishers and the 'Book Shelf for Boys and Girls.'

"In this way we delivered directly into the hands of three or four thousand children, these individual units of catalogs and while the immediate effect as to sales was at once noticed, both the librarians and ourselves anticipate a tremendous come-back from many of the books with which the youngsters got familiar.

"The names and addresses of all the girls and boys asking for information were entered in our big Juvenile Register and the list is a formidable one and to be reckoned with in future juvenile sales.

"As noted in the card describing the contest we gave one hundred copies of L. M. Alcott's 'Mayflowers' to the first one hundred entering stories in the contest which spurred action on their part considerably and the stories have many times come in faster than we could take care of them. Approximately six hundred stories were entered during the two weeks which we consider mighty good work.

"The parents of the children were particularly interested and many of them came in personally to get all possible information as to titles of books.

"The various slogans suggested for Children's Book Week were used by the drawing classes here in the city as their exercises in lettering during the last two weeks. So in many a home in town there are examples of the lettering art with the book slogans used as the text.

"When the contest was first started, we sent complete information to the various newspapers in regard to Children's Book Week and the two prize contests. We received from them some very fine notices. Children's Book Week has been a mighty interesting and profitable undertaking. I think that it has made us a lot of friends.

The manager of the largest motion picture theater here gave us a quantity of passes to one of the big current productions and we placed these in as many different books in the window. Everyone who purchased a book in our

Juvenile Department during the week was allowed one guess as to which book in the window contained a pass. If they guessed correctly they were given a pass and of course, if they missed it did not cost them anything for the effort.

"We want to thank you most heartily for the co-operation you extended to us and we have no doubt but that next year the same co-operation will be extended."

Appropriate to Children's Book Week "Slipper Evenings" from "What Books I Read with My Children," by Howard J. Chidley, appeared in *The Congregationalist and Advance*, November 11, 1920.

"Frank W. Boreham tells somewhere of a home he visited in Australia where the children invariably ask their father at supper time if it is to be a slipper evening. A slipper evening means an evening when he is to be at his own fireside. A boot evening is one in which he has an engagement out of the home. The slipper evenings are the children's delight, for they know their father will read with them. I believe in slipper evenings. My own time for reading with my children is the half hour before they go to bed. We draw up the big chair before the fireplace, and, with a girl on either arm of the chair, we read together. Sometimes we vary this with a story-telling evening. The children furnish the characters, each suggesting one or two characters, as the case may be, and I am supposed to make up the tale. With four characters, such as a dog, a bear, a wolf and a lion, the plot, as one can suspect, is sometimes complicated. But imagination is allowed to run riot and the suspense is breathless. But usually we read.

"Far beyond what these children may get from these excursions into bookland I prize chiefly the opening companionship of my mind with theirs in the fellowship of good books. We stand on a common ground there. It gives me a new hold upon them, to which I hope they will look back with pleasure across the years.

"I firmly believe in the cultivation of a child's taste for good books. I wish mine to grow up in the atmosphere of books. It will be an antidote to the hurry of life. Children today seem to be restless for excitement. They wish to be entertained. The moving picture has sophisticated them without educating them. The automobile has given them the gadding habit. Beyond what books may do for them in the way of unlocking the doors of imagination and storing their minds with worth-while information there will be the salutary lesson of learning to sit still and the art of entertaining themselves.

"Then there is the matter of the child's own library. I have tried not to let their library become a repository merely for the hazard of gift books. They have their own bookcase in their day nursery which is slowly being filled with books chosen with discretion and of which they are the owners. They are taught to respect books and to care for them.

"I am heartily in sympathy with Children's Book Week. I hope it will stimulate parents to buy books discriminately for their children and that it will enrich American children by giving them the pride of ownership in good books which will go with them thru life. We need more 'slipper evenings.' We need more children's books in the home."

Mr. Arthur Bostwick, the librarian of the St. Louis Public Library, in a recent letter says:

"The Supervisor of Children's Work presented the subject of More Books in the Home at the chapel exercises of the Community Training School for Church Workers on Monday evening, November 15. Several hundred Sunday school workers are enrolled in this school which holds its sessions one night a week and which offers a large number of well-organized courses on the study of the Bible and in the science of teaching.

"At the request of the book department of Stix, Baer and Fuller store a list of about one hundred titles of children's books for sale in the department were chosen as approved by the children's department of the public library. This list was published in one morning and one evening newspaper as part of the store advertisement and was used as a purchase list by some customers during the week. It was also advertised that a children's librarian would be present in the department book-shop from 10 to 4:30 o'clock the last four days of the week to advise and assist in the selection of books for children.

"More books in the home means better reading by children in the library. The children's librarian who studies the problem of selling children's books to grown-ups understands more intelligently some phases of her work in the library. It is worth while to take part in this movement which should grow every year."

THE CANCELLATION EVIL

A summing up of the so-called "cancellation evil" and its possible remedies is contained in a final bulletin on this subject issued today by the Fabricated Production Department of the Chamber of Commerce of the United States.

An exhaustive study of the practice of cancellation of orders and repudiation of contracts in almost every division of business has been made by the Fabricated Production Department, as a result of which study it groups opinions as to possible causes under these three heads:

"First: That the practice is the result of war time irregularities and will pass as we return to a normal basis.

"Second: That we are now reaping the results of the loose business practices inaugurated before the war, when many lines were in a state of over production and the measures taken to unload this surplus were demoralizing. Those entertaining this belief feel that the remedy is in a general reformation of our system of order taking, making each order a contract enforceable by law.

"Third: That we have been drifting away from the fundamentals of sound business and the 'Golden Rule,' and that we must return to a stronger belief in the rights of others and a higher regard for our own integrity if the change is to be permanent."

Terming the cancellation practice a "serious matter," the bulletin goes on to say that "earlier in the year when cancellations began to trickle in they were almost welcomed by those having more orders than production, but as prices began to crumble and the tide of refusals to perform set in, the seriousness of the situation was manifest, for it brought with it a curtailment of production in lines which had not reached the volume of normal requirements.

"The retailer cancelled to the jobber and wholesaler, and they in turn to the manufacturer, and he to those supplying his raw ma-

terials,—a literal 'passing the buck' and shirking of responsibility regardless of consequences. Sellers had encouraged buyers by misleading paternalism in assuming many of the natural responsibilities inherent in their customers' functions as merchants—'We will take care of you' or 'you may return the goods' are examples of some of the undermining factors when the pinch came. Everybody seemed to be doing it, and it was by no means confined to the weak; but houses of more than ordinary standing permitted their buyers to get rid of their responsibility. It is said 'big' buyers coerced sellers by threatening to cut off future purchases if contracts were enforced.

"The credit Co-operative and Credit Methods Committee of the National Association of Credit Men have met twice to consider it, and they say there seems to have been a dulling of public conscience. Should one who habitually repudiates his contracts and orders be given a higher credit rating than he who lets his notes and drafts go to protest? They also feel that one remedy, a safeguard against the unscrupulous, would be to have each line of trade examine at once its contract making and order taking methods to bring them strictly within legal lines. This is practical and can be immediately applied.

"We feel, however, that perhaps the most effective remedy must be the one that will call us back to 'first principles,' so that we can 'point with pride' to our house as one that 'fills its orders and keeps its contracts.' There are many in all lines who have thru all this upheaval stood steady and right, preferring to take loss rather than mar a lifetime record of good performance.

"What shall the 'slogan' be that can be used in a countrywide campaign to clean up unjust cancellations, broken contracts and bad faith? We will have one, but you have an opportunity to suggest it now.

"Before we legislate for the other fellow let there be a pause for self examination.

Canadian Book Notes

Secretary of British Society of Authors Visits Toronto

G. Herbert Thring, secretary of the British Society of Authors, Playwrights and Composers, is at present in Canada on a crusade in the interests of copyright. He has spent several days in Toronto, interviewing authors and others interested in the subject and obtaining the Canadian viewpoint on legislation for the Dominion. From here, he goes to Montreal, where he will continue his inquiry, and thence to Ottawa, where it is his intention to meet members of the Government in an endeavor to secure action on copyright matters. He expects to reach New York before Christmas.

Interviewed by the *Toronto Globe* on December 1, Mr. Thring, after outlining the history of British copyright, culminating in the passing of the act of 1911, pointed out that all the self-governing dominions of the British Empire with the single exception of Canada, had either adopted the British act or passed laws of their own embodying that act almost word for word. Canada alone was eight years behind, a position which he declared was disastrous to the development of Canadian literature and destructive to a great amount of British copyright.

He referred to the fact that the imperial acts which still operate in Canada were unsatisfactory in the matter of book rights, serial rights and dramatic rights and did not cover at all rights of reproduction on mechanical instruments or moving picture rights. He quoted a recent case in which the Society had recovered £6,000 damages for infringement in the United States and Great Britain, but had failed to get anything in Canada, on account of the present state of Canadian copyright law.

Dealing with Canadian Bill No. 37, introduced but not carried at the last session of Parliament, Mr. Thring said that if one or two alterations were made on minor points it would sufficiently protect British and Canadian authors, but, as drafted with a view to retaliatory measures against the United States, it would seriously prejudice the interest of those whose property alone is dealt with. He believed that, if passed in its present form, the United States would at once withdraw the president's proclamation of copyright reciprocity, which would involve the loss to Canadian authors of United States copyright, while leaving Canada open to the operation of pirates. Such retaliatory measures, if adopted, would drive the Canadian authors out of the markets of their country and kill Canadian literature.

Mr. Thring could not think it possible that any government would legislate for the benefit of pirates or under the temporary pressure of the trade against the intellectual property of its citizens and against the literature of its country which may be an eternal heritage.

Toronto, Dec. 3.

W. A. C.

Preparation of Christmas Mail

Postmaster Patten calls attention to the necessity for legible addresses upon parcels intended as Christmas gifts and to proper care in the preparation of such parcels for mailing.

This includes the use of wrapping paper and twine of sufficient strength to withstand the handling to which parcel-post matter is subject, as well as the secure tying of this class of mail.

Particular care should be exercised when the contents are of a fragile character, in which case cotton, excelsior or some similar protective material should be freely used.

Early mailing is very desirable to insure prompt delivery. During the period represented by the ten days preceding Christmas day the mail increases to several times its normal volume, and congestion can be avoided by co-operation on the part of the mailing public in depositing its Christmas parcels as far in advance of Christmas day as possible.

Simple inscriptions such as "Do not open until Christmas" may be written or printed upon the outside wrappers without subjecting the parcels to an increased rate of postage.

The unusual conditions during the Christmas season taxes local post office facilities to the utmost, and too much importance cannot be placed upon proper preparation, early deposit and legible addressing of any mail which senders intend as Christmas tokens.

The Touchstone, 1 West Forty-seventh Street, New York, is about to start a new department of poetry and criticism, edited by Marguerite Wilkinson. Mrs. Roberts, the editor, offers fifty dollars each month for the best poem or group of poems sent in to the department, but poems must be sent in anonymously, that they may receive impartial judgment. The editors hope that established poets will offer their work, but nothing would give them more pleasure than to discover new talent. Poems in free verse must be "shapely and musical" to be available and "poems in regularly stressed meters must be individual and not mere echoes." After the poem, or group, has been selected, Mrs. Wilkinson will review it, telling why it is considered good and why it has been chosen. In the department also, Mrs. Wilkinson will offer a brief critical essay each month, reprints, news items, and possibly letters from poets and critics.

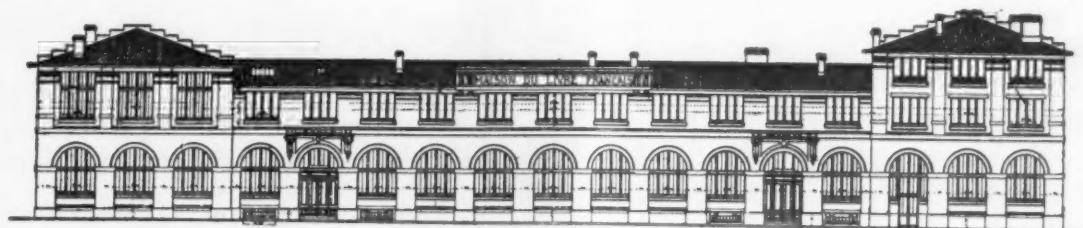
In October the *Little Review* was arrested for the publication of an installment of "Ulysses," a novel by James Joyce, author of "A Portrait of the Artist as a Young Man." This suppression destroyed the business of the October issue and has financially prevented the publication of the next issue. To gain immediate relief and to prevent the censor from winning the case without a judicial decision, if possible, the *Little Review* took over the performance of "The Emperor Jones," given at the Provincetown Playhouse, on Thursday night, December 9.

FRENCH BOOK HEADQUARTERS

The French book-trade which has been now so thoroly organized expects to be in its new building in the spring. The front elevation from the architect's drawings is printed herewith, and also the floor plans for the first and second floors.

A feature of this development that is especially noteworthy is that, when the new quarters are

issued, there are descriptions of many efforts which will be gradually undertaken to centralize the book business of France. It is to be presumed that the French book-trade has the former dominance of Leipsig in mind in realizing that if the French book is to have its proper place, organization is necessary. Orders, shipments and payments will be cen-

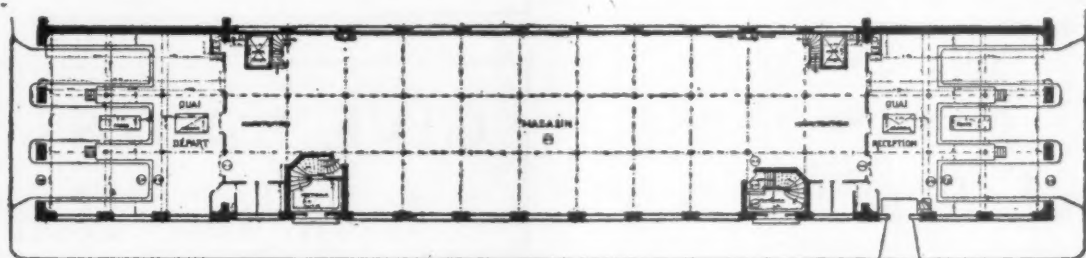


FRONT ELEVATION OF THE NEW HOME OF THE "MAISON DU LIVRE" AT PARIS

ready, the school of bookselling will be inaugurated designed to make for better professional standards among bookstore merchants and bookstore clerks.

The *Maison du Livre Français* includes 105 publishers and 534 booksellers, and they are all facing in an organized way the problems of book distribution, feeling that as a result of

centralized there. It will undertake to publish booklists—first, to keep the bookseller posted, and then to help the bookseller reach his clients. Besides the school of bookselling, there will be a Museum of Books, where both permanent and temporary exhibitions will be held, showing the progress of book publishing and printing from early times and also showing

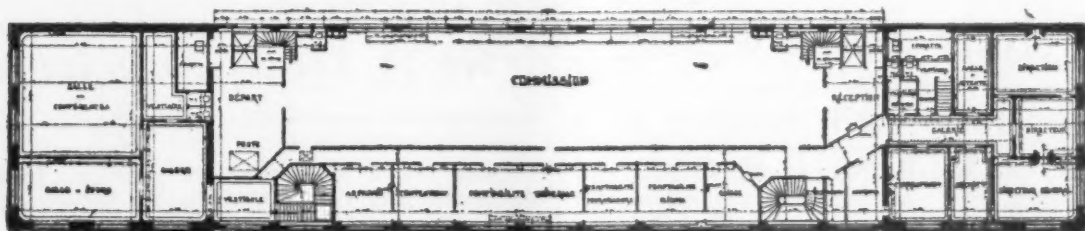


GROUND FLOOR PLAN SHOWING STOCK ROOM AND SHIPPING FACILITIES

the war there have been new opportunities opened up for the French books such as have not previously existed. Studies are being made of bookselling conditions not only in France, but in the other countries of Europe and in Canada, South America, and the United States, in order that the efforts which are to be made to increase French bookselling shall be made on an intelligent and well founded basis.

In a statement which the organization has

new publications. That such an effort is of first importance to the writers of France to help them obtain a larger distribution is emphasized, and the French government has promptly taken an active interest. The city of Paris has given help toward obtaining proper quarters, which are in the center of what was the old bookselling district. The American book-trade will undoubtedly get many suggestions from this active experimental work in France.



SECOND FLOOR PLAN SHOWING BUSINESS AND ACCOUNTING OFFICES

THE CHICAGO BOOKSELLERS' LEAGUE

The Result of the Recent Election Announced

The Chicago Booksellers have successfully embarked upon a thousand dollar advertising campaign. A great deal of credit is due to the officers of the League, recently elected, Frank Morris, President; W. P. Blessing, First Vice President; H. A. Gould, Second Vice President; Donald P. Bean, Secretary; and A. Kroch, Treasurer. The series of "Give Books" ads which have been appearing in Chicago

GIVE BOOKS

The chances are that he'd rather buy his cigars and neckties himself.

So why not give him a book?

THE CHICAGO
BOOKSELLERS' LEAGUE

No. 7 *There are other reasons*

GIVE BOOKS

The only true aristocracy is that of good taste, and those who belong choose books as messengers of their good will.

THE CHICAGO
BOOKSELLERS' LEAGUE

No. 10 *There are other reasons*

GIVE BOOKS

Every business problem is solved in some book. You have many friends who would appreciate nothing more than a good book.

THE CHICAGO
BOOKSELLERS' LEAGUE

No. 12 *There are other reasons*

GIVE BOOKS

Even tho Dad's slippers are old, maybe he'd rather have a book.

Or give him a book with the new pair of slippers.

THE CHICAGO
BOOKSELLERS' LEAGUE

No. 13 *There are other reasons*

papers could be copied by retailers in other cities to use during the weeks before Christmas. Six of these numbered ads have already appeared in the text of the PUBLISHERS' WEEKLY, we reproduce some others in this issue.

AMONG THE PUBLISHERS

HENRY HOLT has just issued a collected edition of the poems of Walter de la Mare.

A BOOK that will give uncommon pleasure and illumination to the thousands of readers of "The Education of Henry Adams" is a new little volume published by Houghton Mifflin, "Letters to a Niece and Prayer to the Virgin of Chartres" by Henry Adams with a niece's memories, by Mabel La Farge.

"RIVIERA TOWNS" by Herbert Adams Gibbons, published by McBride, is a beautiful book, beautifully illustrated, and is written in a holiday mood. The only drawback is the mood of discontent it inspires in the reader who spends the winter holidays in New York.

EVERYONE who read "Tante" is held in a clutch as firm as that of Coleridge's wedding guest to hear every story that Anne Douglas Sedgwick has to tell. "Christmas Roses" is out just in time to keep us all from doing Christmas shopping or any other imperative duty. (Houghton.)

CREDO HARRIS, author and public spirited citizen of Louisville, Kentucky, recently arranged an impressive memorial service at the Louisville Free Public Library, for the soldiers, sailors and marines who died in the World War. One of the most interesting parts of the memorial service was the planting of trees in the grounds of the library, dozens of clubs, schools and organizations of Louisville, each giving a tree.

AUCTION BRIDGE players will welcome the news that R. F. Foster's "Auction Bridge for All" has been brought strictly down to date and now contains the official rules, adopted by the New York Whist Club, in effect September, 1920. Frederick A. Stokes Company is the publisher. Stokes also announces a new edition of the much-wanted "Black Beauty"—with the famous Cecil Aldin illustrations—which has been out of print for many months.

TWO TIMELY BOOKS on Ireland have been published recently by Huebsch. One, "The Irish Labor Movement" by W. P. Ryan, advances the theory that to emancipate Ireland economically is to lead to a solution of her political problems. The other, "The Evolution of the Sinn Fein" by Robert Mitchel Henry, which says: "Sinn Fein aims at the complete political, the complete economic and complete moral and intellectual independence of Ireland."

JOHN HOWELL, the San Francisco bookseller, has just issued a very neat catalog of books in limited editions which he publishes, including the volume on "Ruth St. Denis, Pioneer and Prophet" by her husband Ted Shawn.

A NEW VOLUME in the popular *Little School-mate Series*, published by Dutton, is now ready to take its place upon the shelves of juvenile departments and children's bookshops. It is translated from the French of Charles H. Schnapps by Margaret P. Waterson.

"THE AMERICAN COLLEGES and Universities in the Great War" is a new reference book with a new view-point. The author, Charles F. Thring, is the president of Western Reserve University. (Macmillan.)

STANTON AND VAN VLIET have recently published "Spirit Life Or Do We Die?" by William D. Eaton. The author is a cousin of Thomas Carlyle, and was the founder and first editor of the *Chicago Herald*, later active editor of the *National Republican*, now the *Washington Post*. Part of the manuscript was edited by Sir Oliver Lodge.

"Jurgen and the Censor," the official report on the *Jurgen* case, published in book form in an edition of 440 numbered copies, includes a preface by James Branch Cabell, letters by George Moore, John Drinkwater, Joseph Hergesheimer, Theodore Dreiser, St. John Ervine, H. L. Mencken, and many others. The fifty large paper copies, signed by Mr. Cabell, are now all sold but some of the cheaper edition, numbered copies, are still available from the distributor, G. A. Muenzer, 54 Lafayette St., New York.

COINCIDENT with the announcement of Gilbert K. Chesterton's forthcoming lecture tour in this country, Dodd, Mead & Company announce the early publication of a new volume of essays from Mr. Chesterton's pen, under the title "The Uses of Diversity." The book contains thirty chapters, the subject ranging from Lamp-Posts and The Domesticity of Detectives to Questions of Divorce and The Plan for a New Universe.

IT WAS WHILE marching to Cologne that Stephen Graham, private of the Guards, thought how he would have enjoyed marching thru Georgia with General Sherman. As soon as he was free of the army he made an extensive pilgrimage thruout the South to ascertain how the ex-slave lives. The book was published in England as "Children of the Slaves." It has the picturesque American title, "The Soul of John Brown." (Macmillan.)

CHANGES IN PRICES

D. APPLETON & COMPANY

Wood, The Tree Pruner, from \$1.00 to \$1.50.
 Swindell, Well Sinking, from \$1.50 to \$2.00.
 Towers, Story of Oil, from \$1.75 to \$2.00.
 Baker's Surveying, from \$1.25 to \$1.50.
 Bury, Architectural Styles, \$1.25 to \$1.50.
 Johnson, Ocean and Inland Water Transportation, from \$2.50 to \$3.00.
 Brown and Bell, Tales of the Red Children, from \$1.60 to \$1.75.
 Doyle, Rodney Stone, from \$2.00 to \$2.50.
 Hollister, Woman Citizen, \$1.75 to \$2.00.
 Sears, Two on a Tour, \$3.00 to \$3.50.
 Caine, The Prodigal Son, from \$2.00 to \$2.50.
 Lombroso, Female Offenders, from \$2.50 to \$3.00.
 Serviss, Pleasures of the Telescope, from \$2.50 to \$3.00.
 Mead, Trust Finance, from \$2.25 to \$2.50.
 Spencer, Study of Sociology, from \$2.50 to \$3.00.
 Buckley, Fairyland of Science, from \$2.25 to \$2.50.
 Bryant, Stratton and Packard, Interest Tables, from \$6.50 to \$7.50.
 Sidis and Goodhart, Multiple Personality, from \$4.00 to \$4.50.
 Jordan and Kellogg, Evolution and Animal Life, from \$3.75 to \$4.00.
 Johnson and Huebner, Railroad Traffic and Rates, 2 vols., from \$6.00 to \$7.50.
 Woodruff, City Government, from \$2.75 to \$3.00.
 Tyler, Anthropology, from \$2.75 to \$3.00.
 Puron, Botanica, from \$1.25 to \$1.35.
 Lesage, Gil Blas, from \$2.00 to \$2.25.
 Matthews, Familiar Trees, from \$3.00 to \$3.50.
 Nystrom, Textiles, from \$2.00 to \$2.25.

FREDERICK A. STOKES COMPANY

Williams, American Boys' Cut Out Book of Soldiers, net, \$2.00.
 Pardon, Backgammon and Draughts, new edition, cloth, net, \$1.25.

Obituary Notes

"THE OLD CAPTAIN IS DEAD"

B. B. Falkenberg, for many years head of the Receiving Department of A. C. McClurg & Co., died on November 23rd. He was born in Norway in 1846 and following the traditional love of his countrymen for the sea, he early became a sailor, passing his ship captain's examination at the age of twenty-one. For a number of years thereafter he sailed the oceans in that capacity, finally settling in the United States in 1872. Here he secured a position with the present firm then known as Jansen, McClurg & Co. During his forty-eight years of faithful and loyal service, "Old Cap." as he was familiarly called by his associates, handled and marked millions of books of the various publishers.

It is interesting to note that the following men are still with the McClurg house with records of more than forty years of service: T. F. Chapin, City Sales Dept.; F. A. Falkenberg, Head of Shipping Dept.; H. A. Gould, Manager of the Retail Dept.; C. W. Walduck, Buyer, and W. L. Hall, City Sales Dept. Chicago, December 3, 1920.

HARRY F. STANDERWICK, treasurer of the Fleming H. Revell Co. died at his home at Rutherford, N. J., December 4. His entire business career was with the Revell Co. in whose service he had been for thirty years.

COMMUNICATIONS

Children's Easy Reading Books

323 West Randolph Street, Chicago

December 4, 1920.

Editor PUBLISHERS' WEEKLY:

In the issue of October 23, on "Books That Should Be Written" we note the need of children's easy reading books and books for first and second grade children other than primer titles, also for collection of small humorous stories to tell young children.

We beg to call your contributors' attention to our list for many books of above nature. Most of these young people's books in our catalog are constantly selected by teachers and librarians.

A. WHITMAN.

The Brotherhood of Commercial Travelers

The annual meeting of the Brotherhood of Commercial Travelers was held at the Waldorf Astoria, New York, December 1st. Officers elected for the ensuing year were: S. C. Britton, President; Joseph P. Coyle, Vice President and John Hovendon, Secretary and Treasurer. The Thirty-sixth Annual Banquet will be held at the Waldorf as usual on Wednesday, December 29th. Members are requested to send their dues and the number of guests they expect to bring, to the secretary, John Hovendon, 156 Fifth Avenue, as soon as possible.

An interesting event of the meeting was the election of Brother William J. Kelly, the oldest living member of the Brotherhood, to the office of President Emeritus.

Church Literature Press Assets Sold to Schulte's Book Store

The entire remaining assets of the Church Literature Press formerly located in the Bible House, New York City, consisting of books, sheet stock, plates, goodwill, etc., were sold on November 28th by the assignee to Theodore E. Schulte, 80 Fourth Avenue.

Mr. Schulte is prepared to fill trade orders for Church Literature Press publications in stock at liberal discount.

Business Notes

NEW YORK CITY.—The capital stock of the Harcourt, Brace and Howe Company has recently been increased to \$250,000.

NEW YORK CITY.—Sir Isaac Pitman & Sons, announce that a further addition to their numerous publications has been made by the acquisition of the business of James Selwyn & Company, Ltd. of London whose works on Scientific and Technical subjects are well known. Another recent development is in the direction of the arts & crafts, thru the purchase from John Hogg of his publications relating to such subjects.

THE WEEKLY RECORD OF NEW PUBLICATIONS

This list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request. When not specified the binding is cloth. Imprint date is stated [or best available date, preferably copyright date, in brackets] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date; otherwise simply "c." No ascertainable date is designated thus: [n. d.]

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (2mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Ff. (48mo: 10cm.); sq., obl., nar., designate square, oblong, narrow.

Abbott, Eleanor Hallowell [Mrs. Fordyce Coburn]

Peace on earth, good will to dogs. 5+134 p. D [c. '20] N. Y., Dutton \$1.50 n.

A Yuletide story of a young heroine and her dogs, all kinds, which were her guests at a Christmas dinner.

Adams, Katherine

Mehitable. 273 p. front. pls. D c. N. Y., Macmillan \$2.50 n.

A story for girls, with the scene laid in Paris, Ireland and Belgium.

Alvarez Quintero, Serafin, and Alvarez Quintero, Joaquin

La muela del rey farfán; Zarzuela infantil, cómico-fantástica; with notes, exercises for conversation and vocabulary by Aurelio M. Espinosa. 12+93 p. S (New-World Spanish ser.) '20 c. '19 Yonkers, N. Y., World Bk. Co. 80 c. n.

Atkinson, Geoffroy

The extraordinary voyage in French literature before 1700. 12+189 p. O c. N. Y., Lemcke & Buechner [ag'ts.] \$2 n.

Baker, Karle Wilson [Mrs. Thomas Ellis Baker; Charlotte Wilson, pseud.]

The garden of the plynck; il. by Florence Minard. 112 p. il. O [c. '20] New Haven, Conn., Yale Univ. Press bds. \$2.50 n.

A child's story describing the unusual adventures of a little girl in a wonderful garden.

Barker, Elsa

Last letters from the living dead man; written down by Elsa Barker; with an introduction. 240 p. D [c. '19-'20] N. Y., Dutton \$2 n.

Achatz, R. V.

Preservative treatment of wood poles. 54 p. il. tabs. diagrs. charts map O (Pub. of the engineering dept., v. 4, no. 2, circular no. 2) Lafayette, Ind., Purdue Univ. pap.

Anderson, Benjamin McAlester, jr.

The fallacy of "the stabilized dollar." [An analysis of Professor Irving Fisher's plan.] 16 p. O N. Y., Chase National Bank pap. gratis

Three and a half billion dollar floating debt of Europe to private creditors in America; the basic cause of bank expansion and "tight money" in the United States—London's position. 32 p. tabs. O

Published in 1919 by Mitchell Kennerley.

Letters from a living dead man; written down by Elsa Barker; with an introduction. 291 p. D [c. '14-'20] N. Y., Dutton \$2 n.

Published in 1914 by Mitchell Kennerley.

Beard, Charles Austin, and Bagley, William Chandler

A first book in American history. 460 p. front. il. pors. maps (part col.) D c. N. Y., Macmillan \$1.48 n.

Benaveate, Jacinto

El principe que todo lo aprendió en los libros; with introd., notes, exercises, and vocabulary by Aurelio M. Espinosa. 16+87 p. S (New-World Spanish ser.) '20 c. '18 Yonkers, N. Y., World Bk. Co. 80 c. n.

Beerbohm, Max, comp.

Herbert Beerbohm Tree; some memories of him and of his art. 10+314 p. front. (por.) il. pls. pors. O N. Y., Dutton \$7 n.

Tributes by Maud Tree, Edmund Gosse, C. Hadson Chambers, Gilbert Parker, Bernard Shaw and the Bishop of Birmingham, and extracts from Sir Herbert Tree's note-books.

Bevir, J. L., comp.

The making of Wellington College; being an account of the first sixteen years of its existence; with an introd. by General Sir Ian Hamilton. 11+151 p. O N. Y., Longmans, Green \$2.75 n.

Blum, Clara M.

Old world lace; or, A guide for the lace lover. 85 p. front. pls. O [c. '20] N. Y., Dutton bds. \$10 n.

Laces of Italy, Flanders, France, Spain, England, Ireland described.

(The Chase economic bull. v. 1, no. 1, Oct. 5, '20) N. Y., The Chase National Bank pap. gratis

Barrows, H. P.

Development of agricultural instruction in secondary schools. 108 p. (3 p. bibl.) tabs. O (Dept. of the Interior, Bu. of Educ. bull., 1919, no. 85) Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. 15 c.

Birge, E. A., and Juday, Chancey

A limnological reconnaissance of West Okoboji. 55 p. tabs. charts fold. map O (Studies in nat. hist., v. 9, no. 1, 1st ser., no. 35) Iowa City, Ia., Univ. of Iowa pap.

Bouton, S. Miles

And the Kaiser abdicates; the story of the death of the German Empire and the birth of the republic told by an eye-witness. 271 p. D c. New Haven, Conn., Yale Univ. Press bds. \$2.50 n.

Partial contents: The German conception of the state; Germany under the "hunger blockade"; Propaganda and morale; Liebknecht tries to overthrow the government—is arrested and killed; Red or white internationalism: which?

Bridge, Norman

The marching years. 292 p. (1½ p. bibl.) front. (por.) O c. N. Y., Duffield \$2.50 n.

Memoirs of Dr. Bridge, who tells of his life and work in the medical profession.

Bruns, Henry Arnold

The science of Revelation in modern discovery; the world by chart; A and B published in 1913; chart C in 1918; D and E; and The science of Revelation in modern English (2nd pt.). no paging charts (part fold.) S [c. '13-'20] Cleveland, O., [Author] 14,640 Coit Road \$3

Canfield, Chauncey L., ed.

The diary of a forty-niner. 18+253 p. front. (map) O '20 c. '06 Bost., Houghton Mifflin \$3.50 n.

First published by Morgan Shepard Co., San Francisco, in 1906.

Carhart, Henry Smith, and Chute, Horatio Nelson

Practical physics. 10+484 p. col. front. il. pls. (part col.) D diagrs. pors. [c. '20] Bost., Allyn & Bacon \$1.60 n.

Carrick, Valery

More Russian picture tales; tr. by Nevill Forbes. 116 p. il. obl. T N. Y., Stokes bds. \$1.25 n.

Picture tales from the Russian; tr. by Nevill Forbes. 119 p. il. obl. T N. Y., Stokes bds. \$1.25 n.

Short stories and fables for children from 6 to 10 years old.

Chafee, Zechariah

Freedom of speech. 7+431 p. (2 p. bibl.) O c. N. Y., Harcourt, B. & H. \$3 n.

Partial contents: Freedom of speech in war time; Legislation against sedition and anarchy; The deportations; Index of reported cases under the Espionage acts of 1917 and 1918.

Choulant, Ludwig

History and bibliography of anatomic il-

lustration in its relation to anatomic science and the graphic arts; tr. and ed. with notes and a biography by Mortimer Frank; with a biographical sketch of the translator and two additional sections by Fielding H. Garrison and Edward C. Streeter. 27+435 p. front. (por.) il. O [c. '20] Chic., Univ. of Chicago Press \$10 n.

This work has been published as a memorial to the translator, Dr. Frank, who died April 21, 1919, shortly after placing the manuscript in the hands of the publishers. The original was published in Leipzig, in 1852.

Cluett, Robert

Day by day with the Master; scripture readings; with prayers for the use of young people. 199 p. D c. N. Y., Assn. Press \$1.50 n.

Daily readings drawn from the life of Christ, designed for boys and girls in their teens.

Collins, Archie Frederick, and Collins, Virgil Dewey

The wonders of natural history; a comprehensive account of man in the making and of prehistoric and present day animals. 15+204 p. col. front. il. pls. O [c. '20] N. Y., Stokes \$2.25 n.

An outline study of natural history told in popular style, for adult readers.

Colum, Padraic

The boy apprenticed to an enchanter; il. by Dugald Stuart Walker. 108 p. front. il. D c. N. Y., Macmillan \$2.50 n.

An old fairy tale of Persia in a new setting for boys and girls.

Connell, Francis M.

A first Greek reader; to accompany A short grammar of Attic Greek. 6+64 p. D [c. '20] Bost., Allyn & Bacon \$1 n.

Corneille, Pierre

La galerie du palais; comédie; ed. by Thomas B. Rudmose-Brown. 53+126 p. D (Modern language texts, French ser., modern section) N. Y., Longmans, Green \$1.75 n.

Cross, Arthur Lyon

A shorter history of England and Great Britain. 26+942 p. front. (col. map) maps (part col.) O c. N. Y., Macmillan \$4.50 n.

This volume embraces all of the principal events of English history from the earliest inhabitants of Britain thru to 1918, at the end of the great war. Author is Richard Hudson, professor of English history, University of Michigan.

Burroughs Wellcome & Co.

The "Wellcome" photographic exposure record and diary; 1921. 260 p. front. (por.) tabs. il. T exposure calculator (chart) N. Y., Burroughs Wellcome & Co., 18-20 E. 41st St. gratis

Castello, W. O.

The commercial minerals of California; with notes on their uses, distribution, properties, ores, field tests, and preparation for market. 124 p. (6 p. bibl.) O (Cal. state mining bu., bull. no. 87, Jan., 1920) Sacramento, Cal., Cal. State Pr. Off. pap. gratis

Conservation Commission. New York

Registered guides in the New York State forest preserve and St. Lawrence reservation. [Dist. no. 1, Washington, Saratoga and Warren Cos.; Dist. no. 2, Hamilton and Fulton Cos.; Dist. no. 3, Herkimer, Lewis and Oneida Cos.; Dist. no. 4, Essex Co.; Dist. no. 5, Franklin and Clinton Cos.; Dist. no. 6, St. Lawrence and Jefferson Cos., except towns bordering on the St. Lawrence River; Dist. no. 7, Towns bordering on the St. Lawrence River in St. Lawrence and Jefferson Cos.; Dist. no. 8, Forest preserve cos. in the Catskill mts.] 14 p. front. O Albany, N. Y., State of N. Y. Conservation Commission pap. gratis

Crothers, Samuel McChord

The dame school experience and other papers. 278 p. D c. Bost., Houghton Mifflin \$2 n.

Partial contents: Everyman's natural desire to be somebody else; The perils of the literate; Natural enemies and how to make them; Education in pursuit of Henry Adams; The unpreparedness of liberalism.

Cunnison, James

Economics. 15+168 p. (1½ p. bibl.) D N. Y., Dutton \$2 n.

Partial contents: The Sources of Wealth; The mechanism of sale and purchase; Organization and enterprise; The payment for the use of capital; The payment of labour; Expenditure; The State and economic freedom.

Danielson, Frances Weld, and Stoker, Wilhelm, eds.

The good American vacation lessons. 105 p. D [c. '20] Bost., Pilgrim Press bds. \$1 n.

Moral lessons for children, including the laws of health, self-control, reliability, duty, team work, loyalty and reverence, divided for primary and junior groups.

Dickinson, Sydney

True tales of the weird; a record of personal experiences of the supernatural; with an introd. by R. H. Stetson; and a prefatory note by G. O. Tubby. 212 p. D c. N. Y., Duffield \$2 n.

True tales, pleasant and unpleasant, good and evil told by a former newspaper man.

De La Mare, Walter John

Collected poems; 1901-1918. 2 v. 9+222; 9+217 p. D c. N. Y., Holt \$4 n.

Partial contents: Lyrical poems; Characters from Shakespeare; Memories of Childhood; The Listeners; Songs of Childhood; Peacock Pie.

Du Bois, George

Silvania, and other poems. 115 p. D c. Bost., Stratford Co. \$1.50 n.

Many of these verses are translations from the Greek classics.

Dudden, Frederick Holmes

The dead and the living, and other sermons. 8+120 p. D N. Y., Dutton \$1.75 n.

Partial contents: The present relationship between the dead and the living; What we owe to St. Luke; Does it matter what a man believes; Christian humility.

Durell, Fletcher, and Arnold, Elmer Ellsworth

A second book in algebra. 330 p. il. D [c. '20] N. Y., C. E. Merrill Co. \$1.28 n.

Edwards, George Wharton

Belgium old and new. 337 p. col. front. pls. (part col.) Q [c. '20] Phil., Penn Pub. Co. \$10 n. bxd.

The story of Belgium before and after the war, with illustrations reproduced from paintings by the author of the country and buildnigs before the invasion of the Germans.

Decker, George P., and Milliken, Charles F.

Treaty making with the Indians and the Kon-on-daigua peace congress. various paging O (Researches and transactions of the N. Y. State Archaeological Ass'n; Lewis H. Morgan Chapter) Rochester, N. Y., Lewis H. Morgan, Chapter pap. 75 c.

Fife, George Buchanan

The passing legions; how the American Red Cross met the American army in Great Britain, the gateway to France. 369 p. front. pls. D c. N. Y., Macmillan \$2 n.

Official story of all the A. R. C. activities in England.

Filene, Catherine, ed.

Careers for women. 15+576 p. O c. Bost., Houghton Mifflin \$4 n.

Partial contents: Advertising, a career for women; The architect; Health services; Home economics services; Newspaper work; Personnel work; Scientific work.

Finch, M. B., and Peers, E. Allison

The origins of French romanticism. 15+303 p. (3½ p. bibl.) O N. Y., Dutton \$6 n.

Partial contents: Diderot; Bernardin De Saint-Pierre; Beaumarchais; Mme. De Staël; Chateaubriand.

Flint, Leon Nelson

The editorial; a study in effectiveness of writing. 13+262 p. il. D c. N. Y., Appleton \$2.50 n.

Partial contents: Weakness and strength of the editorial; The editor and his readers; Building the editorial; Paragraphs and paragraphers; Typographical appearance; Analyzing editorials. Author is professor of journalism, University of Kansas.

Freck, Laura F., ed.

Short stories of various types. 327 p. front. (por.) S (Merrill's English texts) [c. '20] N. Y., C. E. Merrill 80 c. n.

Fronto, Marcus Cornelius

The correspondence of Marcus Cornelius Fronto, with Marcus Aurelius Antoninus, Lucius Verus, Antoninus Pius, and various friends; ed. and for the first time tr. into English by C. R. Haines. v. 2. 371 p. D (Loeb classical lib.) N. Y., Putnam \$2.25; leath. \$3 n.

Gancel, Joseph

Gancel's culinary encyclopedia of modern cooking; the most complete and concise glossary ever compiled and published; over 8,000 recipes and 300 articles; alimentary, hygienic, diet and household recipes; table service, order of service of wines, market list, etc. 511 p. il. S [c. '20] San Francisco, Cal., [Author] 149 Mason St. \$2.50 n.

Gompers, Samuel, and Allen, Henry J.

Debate between Samuel Gompers, president American Federation of Labor, and Henry J. Allen, Governor of Kansas, at Carnegie Hall, New York, May 28, 1920. 7+105 p. D [c. '20] N. Y., Dutton \$1.50 n.

The question was whether the Government has the right, or should have the right, to protect its people against the disastrous results of wide-spread strikes, or whether it should stand severely aside and let the matter at issue be fought out to the end between Labor and Capital.

Dunlop, J. P.

Gold, silver, copper, lead and zinc in the eastern states in 1919; mines report; mineral resources of the U. S., 1919; pt. 1, Nov. 8, 1920. various paging tabs. O (Dept. of the Interior, U. S. Geol. Survey) Wash., D. C., Gov. Pr. Off. pap.

Goodrich, Carter L.

The frontier of control; a study in British workshop politics; with a foreword by R. H. Tawney. 16+277 p. D c. N. Y., Harcourt, B. & H.

A discussion of the theory that the employer does and should exercise "complete executive control" over industry; and a study of the organized workers in England.

Graham, Edward

The Harrow life of Henry Montagu Butler, D.D.; with an introd. chapter by Sir Arthur O. Trevelyan. 39+433 p. front. (por.) pls. pors. O N. Y., Longmans, Green \$7.50 n.

The record of the career of the late dean and head-master of Harrow school.

Grimm, Jakob Ludwig Karl, and Grimm, Wilhelm Karl

Hansel and Grethel and other tales; il. by Arthur Rackham. 10+159 p. col. front. il. col. pls. O N. Y., Dutton \$5 n.

Snowdrop and other tales; il. by Arthur Rackham. 12+165 p. col. front. il. col. pls. O N. Y., Dutton \$5 n.

Holiday editions of these tales which were published in 1909 under the title "Grimm's Fairy Tales."

Harbin, E. O., comp.

Phunology; a collection of tried and proved plans for play, fellowship and profit; for use of Epworth Leagues, Sunday school classes, and other young people's societies. 303 p. (2 p. bibl.) il. O [c. '20] Nashville, Tenn., Smith & Lamar [Ag'ts] \$1.75 n.

Harris, John H.

Africa: slave or free?; with a preface by Sir Sydney Olivier. 21+261 p. O [c. '20] N. Y., Dutton \$3 n.

Partial contents: Africa and her people; Indigenous African labor. Racial contact—The sale of alcohol; Social contact—polygamy and the relationship of the sexes; Industrial missions; Africa of tomorrow—The League of Nations.

Hartzenbusch, Juan Eugenio

Los amantes de teruel; with introd., notes, and vocabulary by G. W. Umphrey. 32+135 p. front. (por.) S (Heath's modern language ser.) [c. '20] Bost., Heath 84 c. n.

Hawkins, Willis B.

Queerful widget; il. by J. Flora Ta' Bois. 137 p. front. il. pls. D [c. '20] N. Y., Boni & Liveright bds. \$2 n.

A fanciful story for children.

Hazen, Charles Downer

Modern Europe. 13+855 p. front. (col. map) pors. maps (part col.) O il. pls. [c. '20] N. Y., Holt \$2 n.

Heindel, Max

The web of destiny; how made and unmade; also, The occult effect of our emotions, prayer; A magic invocation; practical

methods of achieving success; a series of lessons upon the hidden side of life, showing the occult forces which shape our destiny. 175 p. front. (por.) D [c. '20] Oceanside, Cal., The Rosicrucian Fellowship \$2

Henderson, Daniel McIntyre [Niel MacIntyre, pseud.]

Jungle roads and other trails of Roosevelt; a book for boys. 14+220 p. front. (por.) pls. pors. O [c. '20] N. Y., Dutton \$3 n.

A series of stories of Roosevelt, many of them told by himself.

Henry, Robert Mitchel

The evolution of Sinn Fein. 318 p. D c. N. Y., Huebsch \$2 n.

Partial contents: Irish Nationalism in the 19th century; Sinn Fein and the Republicans; Ulster and Nationalist Ireland; After the rising. Author is a professor in Queen's University, Belfast.

Herington, C. F.

Powdered coal as a fuel; 2nd ed., rev. and enlarged. 12+338 p. (19½ p. bibl.) front. il. plans pls. O '20 c. '18-'20 N. Y., Van Nostrand \$4.50 n.

Hine, Reginald L., comp.

The cream of curiosity; being an account of certain historical and literary manuscripts of the 17th, 18th, and 19th centuries. 16+416 p. front. (por.) facsms. pls. O N. Y., Dutton \$6 n.

Partial contents: The commonplace book of John More; A 17th century pacifist (Sir Justinian Heath); The English tourist in 1731; The rise and fall of an umbrella; A child's diary at Gibraltar.

Holt, Lee

Paris in shadow. 310 p. D N. Y., J. Lane \$2 n.

A description of Paris during the dark days of 1916-17, told in the form of a diary, by an American who lived in France for a number of years.

Hool, George Albert, and Johnson, Nathan Clarke

Handbook of building construction. [Modern reference data for architects, designing and constructing engineers.] 2 v. 1474 p. il. O [c. '20] N. Y., McGraw-Hill \$10 n.; not sold separately

Howard, Philip E.

When the days seem dark. 136 p. D [c. '20] Phil., Sunday School Times Co. \$1.25 n.

A book of comfort and encouragement for those facing perplexing personal problems.

Hudson, William Henry

Birds of La Plata; il. by H. Gronvold. 2 v. 17+244; 9+240 p. col. fronts. col. pls. O N. Y., Dutton \$15 n. [1500 copies]

The matter contained in this work was first published in 1880-89 in the "Argentine Ornithology," which was the author's first book on bird life. This edition is profusely illustrated with colored plates and is limited to 1500 copies for America, after which the type will be distributed.

Guaranty Trust Co.

Essentials of trading with Latin America. 28 p. D [c. '20] N. Y., Guaranty Trust Co. of N. Y. pap. gratis

New York state franchise tax on business cor-

porations; chapter 726, laws of New York 1917, approved June 4, 1917; as amended by Chapters 271, 276, 292, 417, laws 1918; chapters 138, 628, laws 1919; chapters 113, 640, laws 1920. 45 p. S [c. '20] N. Y., Guaranty Trust Co. of N. Y. pap. gratis

Hult, Gottfried Emanuel

Outbound. [verse] 166 p. D c. Bost., Stratford Co. \$2 n.

Hungerford, Edward

With the doughboy in France; a few chapters of an American effort. 291 p. front. pls. D c. N. Y., Macmillan \$2 n.

The story of the American Red Cross activities in France.

Initiate (The); some impressions of a great soul; by his pupil. 9+381 p. D N. Y., Dutton \$2.50 n.

A true story of interest to students of the occult, anonymously written.

James, William

The letters of William James; ed. by his son Henry James. 2 v. 16+348; 12+381 p. fronts. (pors.) il. pors. pls. O [c. '20] Bost., Atlantic Monthly Press \$10 n.

These letters covering the writer's life from his boyhood to the end, form a genuine autobiography. Among those to whom he wrote were: George Santayana, H. G. Wells, Henri Bergson, Hugo Munsterberg, and others.

Jammes, Francis

Romance of the rabbit; authorized tr. from the French by Gladys Egerton. 147 p. S (The sea gull library) c. N. Y., N. L. Brown \$1.50 n.

A group of stories from the French, which were originally published in France in 1903.

Jastrow, Morris, jr.

The Book of Job; its origin, growth and interpretation; together with a new tr. based on a revised text. 268 p. front. O c. Phil., Lippincott \$4 n.

Author is professor of Semitic languages, University of Pennsylvania.

Johnson, Stanley Currie

The medal collector; a guide to naval, military, air-force and civil medals and ribbons. 320 p. (1½ p. bibl.) pls. (part col.) il. D N. Y., Dodd, Mead \$2.50 n.

Partial contents: The Pioneer medals of England; Waterloo awards; British orders and their insignia; The Victoria Cross; Medals of the United States; Foreign awards.

Jones, Walter

Nucleic acids; their chemical properties and physiological conduct. 2nd ed. 8+150 p. tabs. O (Monographs on biochemistry) N. Y., Longmans, Green \$3.25 n.

Keyes, Rowena Keith, ed.

Representative British poetry. 174 p. front. S (Merrill's English texts) [c. '20] N. Y., C. E. Merrill 55 c. n.

Kirkaldy, Adam Willis

Wealth; its production and distribution. 147 p. D N. Y., Dutton \$2.25 n.

A discussion of wealth, labor, capital and land in England.

Kyle, Melvin Grove

The problem of the pentateuch; a new solution by archaeological methods. 21+289 p. O c. Oberlin, O., Bibliotheca Sacra Co. \$2.15 n.

Lagrange, M. J.

The meaning of Christianity according to Luther and his followers in Germany; tr. by the Rev. W. S. Reilly. 381 p. D N. Y., Longmans, Green \$3.25 n.

Lectures delivered in Paris at the end of 1917 and beginning of 1918. Partial contents: The false mysticism of Luther; Judeo-Pagan syncretism; Present position of German exegesis.

Laing, Mary E.

The hero of the longhouse; il. by David C. Lithgow. 25+329 p. front. pls. O (Indian life and Indian lore) [c. '20] Yonkers, N. Y., World Bk. Co. \$1.60 n.

The story of Hiawatha, as it was handed down in wampum records and oral narrations.

Lapage, Charles Paget

Feeble-mindedness in children of school-age; with an appendix on treatment and training by Mary Dendy. 2nd ed. 15+309 p. (8 p. bibl.) front. pls. pors. diagrs. tabs. D (Univ. of Manchester pub. 13) N. Y., Longmans, Green \$4 n.

Latham, Harold Strong

Jimmy Quigg, office boy; il. by Edward C. Caswel. 197 p. front. D c. N. Y., Macmillan \$2 n.

The story of a boy and his first job, thru which runs an Americanization theme, worked out in the development of a boys' club.

Lee, Samuel D.

Floridina; poems. 194 p. nar. D c. N. Y., J. T. White & Co. \$1.50 n.

Livermore, George G.

Take it from dad. 173 p. front. il. D c. N. Y., Macmillan \$2 n.

A humorous story of school life at Exeter, told thru letters from father to son.

Lubbock, A. Basil

Round the Horn before the mast. 8+375 p. front. il. pls. map O N. Y., Dutton \$2.50 n.

Experiences of a sailor on the barque "Royal-shire" told in diary form.

Ludendorff, Erick von

The general staff and its problems; the history of the relations between the high command and the German Imperial Government as revealed by official documents; tr. by F. A. Holt. 2 v. 721 p. O N. Y., Dutton \$15 n.

Partial contents: Work in peace time on the development of the German army; The submarine campaign, Wilson's peace mediation and attitude; Our reserve on the question of the franchise; The peace proposals of the Pope and the English "peace feelers" in August and September, 1917; The war aims of our enemies.

MacDonald, George

The princess and the goblin; il. by Jessie Willcox Smith. 203 p. col. pls. O [c. '20] Phil., McKay \$3.50 n.

An holiday edition, with eight brightly colored plates.

McEwan, Oliver

Key to the letter dictation book. 48 p. D [c. '20] Chic., McEwan Shorthand Corp. pap. 50 c.

McKean, George Burdon

Making good; a story of Northwest Canada; [front. by G. W. Gage.] 238 p. front. D c. N. Y., Macmillan \$2 n.

A story for boys of ranch life in Canada.

McNab, Alexander, comp.

Encyclopaedia of marine appliances, 1920. 206 p. il. pls. diagrs. tabs. Q [c. '20] Bridgeport, Conn., The McNab Co. \$5 n.

Mannix, Mary Ellen

A child's life of St. Joan of Arc. 127 p. front. pls. D c. N. Y., Benziger Bros. \$1.50 n.

For boys and girls between 12 and 15 years old.

Martial [Marcus Valerius Martialis]

Martial; epigrams; with an English tr. by Walter C. A. Kerr. v. 2. 567 p. D (Loeb classical lib.) N. Y., Putnam \$2.25; leath. \$3 n.

Mason, Arthur

The flying bo'son; a mystery of the sea. 241 p. D c. N. Y., Holt \$1.75 n.

A story of adventures of the sea, in which the sailor superstition that if a "flying bo'son" alights on a ship it is a bad omen and foreshadows the death of the captain.

Mathieson, William Law

England in transition, 1789-1832; a study of movements. 14+285 p. O N. Y., Longmans, Green \$6 n.

Partial contents: War and repression, 1789-1802; War and progress, 1803-1814; Disillusions of peace, 1814-1820; The liberal spirit, 1820-1828; The triumph of reform, 1828-1832.

Mérimée, Prosper

Colomba; ed. with an introd., notes, exercises, and vocabulary by Richmond Laurin Hawkins. 15+339 p. front. (por.) pls. S [c. '20] N. Y., Holt 72 c. n.

Milieu, Juste

Evolution of crude spirit. 294 p. D [c. '20] Wash., D. C., Wilat Pub. Co., 631 Penn Ave. \$2 n.

Partial contents: What is crude spirit?; The magnetic force of the material body; Buddha the mystic; Laotze and Confucius; Miracles and the supernatural; The occult sciences; Conversion and salvation; Spiritual and Christian Science; Joaquin Miller's last message.

Millay, Edna St. Vincent

A few figs from thistles; poems and four sonnets. 20 p. D N. Y., Frank Shay, 4 Christopher St. pap. \$1

A few of these verses have appeared in *Vanity Fair*, *Poetry*, *The Dial*, and other magazines.

Millin, Sara Gertrude

The dark river. 342 p. D c. N. Y., Seltzer \$2 n.

A story of love and tragedy of the diamond diggings in South Africa where there was a mixed population, native Kaffirs and Europeans.

Morgan, Ruth

Your own path. 107 p. D [c. '20] Bost.,

Christopher Pub. House \$1.50 n.

Mystical messages of a religious character.

Mosher, Ange M.

The spell of Brittany; with an introd. by Anatole Le Braz. 26+212 p. front. (por.) pls. maps O c. N. Y., Duffield \$3 n.

The story of the country, customs, religion, legends and industries are told by Mme. Mosher, who tho an American by birth, is a Bretonne by adoption.

Murray, Sir Archibald

Sir Archibald Murray's despatches; June 1916-June 1917; with specially prepared maps and portraits. 2 v. 12+229 p. front. (por.) pls. maps il. O N. Y., Dutton \$15 n.

The second volume is made up exclusively of folded maps.

Newbolt, Sir Henry John

The book of good hunting; with a coloured front., and other il. by Stanley L. Wood. 8+272 p. D N. Y., Longmans, Green \$3.50 n.

Contents: On the nature of sport; Sport and cruelty, etc.; Elephant, lion, tiger, deer, fox hunting, [5 chapters]; Fishing.

Nevin, Gordon Balch

A primer of organ registration; with numerous illustrations and a dictionary of organ stops. 11+95 p. front. pls. music il. D [c. '20] Bost., Oliver Ditson Co. \$1.50 n.

Partial contents: Tone classification and pitch; Mass registration: tone families; Choir, solo voice and hymn accompanying; The crescendo pedal; A glance at organ construction.

Notzing, Albert Von Schrenck, Baron

Phenomena of materialisation; a contribution to the investigation of mediumistic teleplastics; tr. by E. E. Fournier d'Albe. 12+340 p. pls. il. Q N. Y., Dutton \$15 n.

A full scientific account, illustrated by flashlight photographs, of a series of materialisation séances observed under strictest conditions of control and with every possible precaution against fraud, which the author does not attempt to explain, but to report.

Oakeshott, Ronald

The merchant at arms; with a preface by Jeffery Farnol. 248 p. D N. Y., Longmans, Green \$2 n.

A tale of old England and the sea.

O'Sullivan, Mrs. Denis

Mr. Dimock. 365 p. D c. N. Y., J. Lane \$2 n.

An international romance, in which the hero, a prosperous business man who is susceptible to feminine charms, finds himself entangled with ladies from America, England, Ireland and even Serbia.

Owen, Grace A., comp.

Nursery school education. 176 p. front. pls. D N. Y., Dutton \$2.50 n.

Partial contents: The mind and the child; The environment; Medical supervision; Notes on building and equipment.

Perkins, Jeanette Eloise, and Danielson, Frances Weld

Pattern supplement to accompany the Mayflower program book. no paging il. O [c. '20] Bost., Pilgrim Press pap. 35 c. n.

Perine, Rita, and Bickwit, Leonard, eds.

The accountants' directory, and Who's who 1920. 628 p. O [c. '20] N. Y., The Forty-fifth Street Press, 145 W. 45th St. \$10

This work is divided into two sections, the first part according to states, the second according to individual names. Every state is included, also Canada.

Perrott, S. Wright, and Badger, F. E. G.

The practice of railway surveying and permanent way work. 303 p. il. diagrs. (part fold.) tabs. charts (part fold.) O N. Y., Longmans, Green \$10.50 n.

Partial contents: Reconnaissance in tropical countries; The spiralling of existing railway curves; Railway surveying in the United Kingdom.

Plutarch

Plutarch's lives; with an English tr. by Bernadotte Perrin; v. 9; Demetrius and Antony, Pyrrhus and Caius Marius. 619 p. D (Loeb classical lib.) N. Y., Putnam \$2.25; leath. \$3 n.

Prince, Samuel Henry

Catastrophe and social change; based upon a sociological study of the Halifax disaster. 151 p. O (Studies in history, economics and public law, whole no. 212) N. Y., Longmans, Green \$2.25 n.

Quid, Tertium

The verdict —?; a study of the probable origin of certain psychic phenomena together with a record of very striking personal experiences; with a preface by H. A. Dallas. 16+302 p. front. pls. diagrs. D N. Y., Dutton \$2.50 n.

Partial contents: The spirit, "fraud" and telepathy theories, [3 chapters]; Suggested classification of mediumistic phenomena.

Raynes, F. W.

Domestic sanitary engineering and plumbing; dealing with domestic water supplies, pump and hydraulic ram work, hydraulics, sanitary work, heating by low pressure, hot water, and external plumbing work. 2nd ed. 14+474 p. tabs. il. plans diagrs. O N. Y., Longmans, Green \$7.50 n.

Richmond, Grace Louise Smith [Mrs. Nelson Guernsey Richmond]

The bells of St. John's; front. by Rudolph Tandler. 57 p. col. front. D c. Garden City, N. Y., Doubleday, Page bds. 75 c. n.

A story for Christmas.

Richter, Harvey, ed.

Best college humor; the first collection

Pettis, Clifford Robert

Adirondack highways. [Water, railroad and motor routes]. 30 p. front. il. pls. fold. map O (Recreation circular 3) Albany, N. Y., State of N. Y. Conservation Commission pap. gratis

Public use of the forest preserve: [sites for camps and shelters.] 15 p. front. pls. plans O (Recreation circular 2) Albany, N. Y., State of N. Y. Conservation pap. gratis

Pinger, W. R. Richard

Laurence Sterne and Goethe; [biographical note

from the American college humorous magazines; with introd. by H. C. Witwer. 80 p. il. O [c. '20] Reading, Pa., Handy Book Corp. \$2 n.

A compilation of jokes, poems etc. gleaned from the college papers from all over America.

Rideal, Eric Keightley

Ozone. 9+198 p. tabs. O (A treatise of electro-chemistry) N. Y., Van Nostrand \$4 n.

Partial contents: Early history of ozone and its general properties; Production by ultra-violet radiation and by ionic collision. Author is professor of physical chemistry, University of Illinois.

Robbins, Clarence Aaron [Tod Robbins]

Silent, white and beautiful and other stories. [Preface by Robert H. Davis]. 9+256 p. D [c. '20] N. Y., Boni & Liveright \$1.90 n.

Four imaginative stories of phantasy and terror.

Robertson, P. W.

A soul's progress; mezzotints in prose. 15+155 p. O N. Y., Longmans, Green \$3 n.

Partial contents: A maid of the Renaissance; Ruilius of Danzig; Lysippos the Osirian.

Roof, Katherine Metcalf

The great demonstration. 334 p. D c. N. Y., Appleton \$2 n.

A love story in which psychic phenomena play an active part.

Ryan, William Patrick

The Irish labor movement; from the 'twenties to our own day. 295 p. D N. Y., Huebsch \$2 n.

Partial contents: Labor and the Gael; Illusive emancipation; Labor and lean years; The rise of "Larkinism;" The struggle of 1913; The ultimate sacrifice. There is also a note on authorities and sources.

Schofield, Alfred Taylor

The mind of a woman. 120 p. S N. Y., Dutton \$1.50 n.

Partial contents: Woman in the olden time; Woman's mind and spirit; A comparison of the sexes; Special characteristics of woman; Woman—The coming man?

Scott, Evelyn

Precipitations [verse]. 103 p. D c. N. Y., N. L. Brown bds. \$1.50 n.

Poems which have appeared in the *Playboy*, *The Dial*, *The Nation*, *The Lyric* and other magazines.

Sedgwick, Anne Douglas [Mrs. Basil de Sélincourt]

Christmas roses and other stories. 325 p. D c. Bost., Houghton Mifflin \$2.25 n.

Nine stories of the holiday season.

by Hugo K. Schilling.] 65 p. (5 p. bibl.) front. O (Univ. of Cal. pub. in modern philology, v. 10, no. 1) Berkeley, Cal., Univ. of Cal. Press pap. 85 c.

Rand, Edward Kennard

The supposed autographa of John the Scot. various paging pls. (facsms.) O (Univ. of Cal. pub. in classical philology, v. 5, no. 8) Berkeley, Cal., Univ. of Cal. Press pap.

Seneca, Lucius Annaeus

Seneca ad Lucilium epistulae morales; with an English tr. by Richard M. Gummere. v. 2. 479 p. D (Loeb classical lib.) N. Y., Putnam \$2.25; leath. \$3 n.

Sheehan, Rev. Patrick Augustine

Sermons; ed. by M. J. Phelan. 10+397 p. front. (por.) O c. N. Y., Benziger Bros. \$3 n.

Thirty-two sermons by Canon Sheehan, which were gleaned from his manuscripts by his executor.

Slater, Rev. Thomas

On the morals of today. 7+68 p. S N. Y., Benziger Bros. 85 c. n.

Partial contents: Socialists, Christ, and the Church; The profiteering act; Strike ethics.

Slatery, Charles Lewis, D.D.

How to pray; a study of the Lord's prayer. 130 p. (Church principles for lay people) c. N. Y., Macmillan \$1.50 n.

An examination of the Lord's Prayer with its six petitions-half in behalf of God and half in behalf of those at prayer.

Smith, Lewis Worthington, and Hathaway, Esse Virginia

The sky line in English literature. 11+257 p. front. map D c. N. Y., Appleton \$2 n.

Partial contents: The Anglo-Saxon beginning; The world expansion; The overthrowing of the masters; Idealism and the age of enlightenment; Artists, workers, thinkers; Recent and contemporary writers; Chronology.

Smith, W. Whately

The foundations of spiritualism. 123 p. D [c. '20] N. Y., Dutton \$2 n.

A review of spiritualism for them who are willing to consider the subject with an open mind. This book was recommended to the Anglican clergy at the recent Lambeth Conference by the Archbishop of Canterbury.

Sothorn, John William Major

Oil fuel burning in marine practice; a manual of practical instruction in oil fuel burning; contains full and copiously il. descriptions of all modern oil burning systems; together with exhaustive practical information relating to same; intended for use of naval and mercantile marine engineer officers, etc. 12+186 p. front. (fold. pl.) tabs. pls. (part fold.) O plans (part fold.) il. ['20] N. Y., Van Nostrand \$7.50 n.

Swanson, Margaret

Needlecraft for older girls; il. by Margaret Pilkington. 10+111 p. col. front. il. diagrs. pls. (part col.) O N. Y., Longmans, Green \$2.25 n.

All kinds of fancy work, with full instructions for making.

Tawney, R. H.

The acquisitive society. 188 p. D c. N. Y., Harcourt, B. & H. \$1.40 n.

Partial contents: Right and functions; The nemesis

of industrialism; Industry as a profession; The position of the brain worker.

Thomas, George

The development of institutions under irrigation; with special reference to early Utah conditions. 293 p. front. tabs. map D (Rural science ser.) c. N. Y., Macmillan \$2.75 n.

Partial contents: Individual partnership and community canals in early days; Water legislation 1849-1880; Supreme court decisions and irrigation; Reclamation service; Legislation of 1919. Author is professor of economics, University of Utah.

Thornton, Edwin William

Pocket lesson commentary for 1921; the heart of the International Sunday school lessons for busy Bible students. 159 p. nar. T [c. '20] Cin., Standard Pub. Co. 40 c. n.

Thucydides

Thucydides; with an English tr. by Charles Forster Smith; v. 2; History of the Peloponnesian war, bks. 3 and 4. 445 p. D (Loeb classical lib.) N. Y., Putnam \$2.25; leath. \$3 n.

Thwing, Charles Franklin

The American colleges and universities in the great war, 1914-1919; a history. 276 p. O c. N. Y., Macmillan \$3 n.

Partial contents: The Students' Army Training Corps; College officers in war service; The women's colleges; The religion of the student soldier; The fallen; Some enduring effects of the war on colleges and universities.

Tilly, Edmund

Aid to French pronunciation; with numerous drawings and exercises; for use in schools and colleges. 11+141 p. il. S (Macmillan French ser.) c. N. Y., Macmillan \$1 n.

Trevelyan, Janet Penrose [Mrs. George Macauley Trevelyan]

Evening play centres for children; the story of their origin and growth; with a preface by Mrs. Humphry Ward. 22+183 p. front. pls. D N. Y., Dutton \$2 n.

A study of play centres in England.

Trist, E. B. [Mrs. William C. Piercy]

The children's Jesus; with col. front. and il. by Arthur A. Dixon. 55 p. O N. Y., Macmillan bds. 80 c. n.

Bible stories for children between the ages of 10 and 13 years.

Van Loon, Hendrik Willem

Ancient man; the beginning of civilization. 121 p. front. il. pls. (part col.) O c. N. Y., Boni & Liveright \$3 n.

A history in story form for boys and girls.

Varney, John

Sketches of Soviet Russia; whole cloth and patches. 288 p. D c. N. Y., N. L. Brown \$2.25 n.

A record of the turbulent years of 1918 and 1919 in Russia told by an American who spent a good part of those years in the service of the Y. M. C. A.

U. S. Geological Survey

Topographical maps of the United States. In sheets 16 x 20 and 27 x 30 inches. Wash., D. C., Off. of Survey. pap. ea. 10 c.

Contents: CALIFORNIA: Yosemite National Park Sheet (Mariposa, Madera and Fresno Cos.) (2 m.=1")

Georgia: Oliver sheet: (Screven and Effingham Cos.) (1 m.=1"); Stapleton sheet (Glasscock, Jefferson and Burke Cos.) (1 m.=1").

NEW MEXICO: Animals Peak sheet (Grant Co.) (1 m.=1").

OREGON: Siltcoos Lake sheet (Lane and Douglas Cos.) (1 m.=1").

Vega Carpio, Lope Félix de

Comedia famosa de Amar sin saber a quién; ed., with notes and vocabulary by Milton A. Buchanan and Bernard Franzen-Swedelius. 7+202 p. D [c. '20] N. Y., Holt \$1.24 n.

Verrill, Alpheus Hyatt

Islands and their mysteries. 234 p. front. pls. il. diags. D c. N. Y., Duffield \$1.75 n.

Coral, volcanic, floating and other types of islands discussed in popular style.

Wallace, Dillon

Troop one of the Labrador; il. by Clyde Forsythe. 234 p. front. pls. D [c. '20] N. Y., Revell \$1.75 n.

The sequel to "Grit-a-Plenty," which is a story of the Labrador wilds.

Wallace, Edna Kingsley

The stars in the pool; a prose poem for lovers. 111 p. D [c. '20] N. Y., Dutton \$2 n.

A prose poem written in the spirit of the days of chivalry.

Warren, Carro Frances

Little Beth Buttercup; il. by H. Boylston Dummer. 117 p. col. front. il. col. pls. D (The Garden ser.) [c. '20] Phil., McKay 75 c. n.

A story for little children, told in words of one syllable.

Weaver, Sarah Harbine

The doings of Jane. 125 p. D c. Bost., Stratford Co. \$1.25 n.

A story of a fun-loving mischievous girl.

Wheat, George Seay, comp.

Municipal landing fields and air ports; with chapters by the chief of the Army air service, the director of Naval aviation, and their officers in charge of landing field operations; [foreword by George H. Houston]. 14+96 p. front. pls. diags. plans fold. map D c. N. Y., Appleton \$1.75 n.

Partial contents: The need for landing fields; How to construct a field; Aerial routes; Airplanes and seaplanes.

Whitby, G. Stafford

Plantation rubber and The testing of rubber. 559 p. pls. tabs. charts il. diags. O (Monographs on industrial chemistry) N. Y., Longmans, Green \$9.50 n.

Whitman, Roger Bradbury

Tractor principles; the action, mechanism, handling, care, maintenance and repair of the gas engine tractor. 14+267 p. il. plans diags. tabs. D c. N. Y., Appleton \$2 n.

Partial contents: Engine principles; Fuels and carburetion; Battery ignition systems; Locating trouble; Causes of trouble.

University of Missouri

War records; School of mines and metallurgy. 88 p. front. (facsms.) tab. O (Bull., Jan., 1920, v. 12, no. 1) Rolla, Mo., School of Mines and Metallurgy pap.

Whitney, Willis Rodney

The littlest things in chemistry; [the Chandler lecture, 1920]. 30 p. front. (por.) O c. N. Y., Lemcke & Buechner [Ag'ts] pap. 50 c. n.

Woodbridge, Elizabeth

Isaiah—incorporated. no paging T c. New Haven, Conn., Yale Univ. Press pap. 75 c. n. A story of the prophet in modern setting.

Wharton, Anne Hollingsworth

In old Pennsylvania towns. 351 p. front. pls. O c. Phil., Lippincott \$5 n.

Partial contents: En route to Lancaster; Gettysburg by way of Columbia and York; Washington, Pa., and the Braddock trail; The city of the beautiful spring [Bellefonte]; A Pennsylvania retreat for royalty, [Asylum, Pa.]; Allentown, Bethlehem and Chester.

Wilson, John Fleming

Scouts of the desert. 173 p. D c. N. Y., Macmillan \$1.75 n.

Five stories of the Boy Scouts on the Mojave Desert.

Wright, Isa L.

The remarkable tale of a whale; a rollicking nonsense rhyme; il. by John Held, jr. no paging col. front. col. il. col. pls. D c. Chic., Volland & Co. bds.

A fanciful tale for little children.

Wright, Thomas Goddard

Literary culture in early New England, 1620-1730; ed. by his wife; [memorial note by William Lyon Phelps]. 322 p. (10¾ p. bibl.) O c. New Haven, Conn., Yale Univ. Press \$6 n.

Partial contents: Education; Libraries and circulation of books [Early Settlers]; Quotations by New England writers [end of 17th century]; The production of literature [the new century].

Wyatt-Davies, E.

An elementary history of England. New ed. 16+278 p. il. pls. pors. D N. Y., Longmans, Green \$1.20 n.

Wyllarde, Dolf

The Magdalene and other verses. 127 p. D N. Y., J. Lane \$1.50 n.

A collection of poems on miscellaneous subjects.

Yale (The) Review

American and British verse; with a foreword by John Gould Fletcher. 52 p. D c. New Haven, Conn., Yale Univ. Press bds. \$1.25 n.

A collection which includes poems of John Drinkwater, Robert Frost, Robert Nichols, E. A. Robinson, Sara Teasdale, Edith Wharton and others.

Young, Geoffrey Winthrop, ed.

Mountain craft. 17+603 p. front. pls. tabs. map O N. Y., Scribner \$7.50 n.

A practical book on climbing for the beginner or the seasoned mountaineer.

Wiley, R. B.

Sewage disposal for the isolated dwelling and small institution. 35 p. il. plans pls. diags. O (Bull. no. 6, Engineering experiment station) Lafayette, Ind., Purdue Univ. pap.

The Publishers' Weekly

62 West 45th Street, New York

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Eighth page	7.50

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Under the headings of "BOOKS WANTED" and "BOOKS FOR SALE" subscribers are charged 15c a line (no charge for address); non-subscribers 20c a line, address extra. Bills for this service will be rendered monthly. Objectionable books are excluded as far as they are noted.

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the WEEKLY does not furnish a guarantee of credit. While it endeavors to safeguard its

columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit.

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. The WEEKLY is not responsible for errors. Parties with whom there is no account must pay in advance.

Under "HELP WANTED" or for other small undisplayed advertisements, the charge is 20 cents a nonpareil line. No reduction for repeated matter. Count seven words to the line.

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Dominant Book Lists for the Retail Trade

These are supplied, with imprint on cover, in quantities from 100 up, to dealers. Write for samples and terms.

THE BOOK REVIEW

Reprinted from THE PUBLISHERS' WEEKLY supplements and special numbers, and constituting a retail book-selling publication to draw trade. Issued for each month of the year excepting July and August.

BOOKS OF THE MONTH

A monthly imprint book bulletin that fits a business envelope, for the use of retail booksellers. Formerly published by Herbert S. Browne Co., Chicago.

BOOKS ON BUSINESS

Containing a descriptive list of recent business books of all publishers. Issued twice a year.

CHILDREN'S BOOKSHELF

Carefully selected by children's librarians and Boy Scout authorities. Issued annually in October.

RELIGIOUS BOOKSHELF

Listing the recent publications of all publishers in the field of religious, social and ethical literature. Issued twice a year.

CHRISTMAS BOOKSHELF

Being the Christmas Number of THE PUBLISHERS' WEEKLY issued for the booksellers, with cover imprint, in November.

SUMMER READING

Like the "Christmas Book Shelf" this magazine describes and illustrates the new books suitable for the summer season, Fiction, Travel, Sports, etc. Issued in May.

Used successfully by
hustling Booksellers

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a Perfect Waste

THE PUBLISHERS' WEEKLY.

RARE BOOKS, AUTOGRAPHS AND PRINTS

The advancing price of new books and fine bindings is unmistakably making its influence felt in the auction room. Good booksellers' stock is in better demand now than it has been for several years.

An important collection of miniatures belonging to Albert Rosenthal, the artist, of Philadelphia, and others, including numerous portraits of Washington, including C. W. Peale's ivory miniature painted by order of Mrs. Washington, will be sold by Stan V. Henkel's in Philadelphia, December 14.

Frank Brangwyn's "Book Plates," covering a long period, has just been published by the Lippincotts. It is a beautiful piece of book-making and will appeal to book plate collectors. The plates taken together are uneven in quality but the reproductions throughout are excellent.

The libraries of the Rev. James M. Bruce and the late R. W. Moore, both of this city, with additions, will be sold at the Anderson Galleries, December 15 and 16. The 635 lots include good standard sets and many desirable miscellaneous books of all kinds. The sale will furnish a good opportunity for the bookseller and the average buyer.

The current catalog, mainly of rare first editions, of E. P. Dutton & Company, of this city, emphasizes the important part this house is taking in the rare book field. Especially noteworthy are the Greenaway, Keats, Shelley and Thackeray items. There is also a sprinkling of first editions of American authors and the prices asked will be an encouragement to collectors who have started in this line.

A year ago book sales were practically suspended during the month of December; the attention of booksellers and collectors being focussed on the Christie Miller sale in London. The remarkable prices realized set the pace for the remainder of the season. This month will be fairly busy close up to Christmas and the indications are that dealers and collectors are as wide awake as ever, altho they are paying good attention to values. Sales during the past month have run remarkably even with few big bargains and very few new high records.

Part II of the library of Dr. Frank P. O'Brien, of this city, will be sold at the Anderson Galleries, December 13 and 14. This part contains 996 lots and includes one of the most important and interesting collections of original historical material which has appeared for a long time, comprising broadsides, documents, manuscripts, drawings, cartoons, autograph letters, surveys, maps, source books, and many unusual and interesting pamphlets and books. In making this collection Dr.

O'Brien's aim has been to secure material relating to historical events, periods, persons, and pioneer conditions which were difficult of present-day reconstruction or understanding, and which were not ordinarily to be found in public or private collections.

Autograph letters and documents from the collection of the late John Boyd Thacher, of Albany, with additions, were sold at the Anderson Galleries, December 1. Prices on the whole were good for such a collection of miscellaneous material with so few rarities. An A. L. S. one page quarto, of Joseph Conrad, brought \$31; a D. S. by Oliver Cromwell, April 12, 1643, \$70; an A. L. S. one page quarto, by Benjamin Franklin, Philadelphia, October 19, 1789, \$50; a D. S. by David Garrick, August 1, 1774, \$65; an autograph verse signed by Goethe, \$70; an A. L. S. by Rudyard Kipling, Allahabad, December 12, 1888, \$32.50; an A. L. S. two pages quarto, by James Monroe, August 12, 1812, relating to Hull's surrender at Detroit, \$70; an A. L. S. 8 pages quarto, by Thomas Jefferson, in regard to British impressment of American seamen, \$85; an A. L. S. one page quarto, by Washington, Mount Vernon, December 24, 1787, \$80.

The Sir Julius Caesar traveling library in the British Museum is well known to collectors of miniature books. A duplicate set, not heretofore known, is described in the current catalog of Maggs Brothers, of London. It consists of 43 volumes bound in white vellum, the largest measuring $4\frac{1}{4}$ by $2\frac{3}{8}$ inches and the smallest $2\frac{3}{4}$ by 2 inches. They are arranged in three series: Theology and philosophy, history, and poetry—mainly Greek and Latin classics. They are in the original traveling case, 16 inches high and 11 inches wide and 3 inches deep, covered with leather, the back being of light olive green morocco, gracefully tooled and shaped to resemble a folio volume. The inside of the lid of the case is illuminated on vellum in gold and has a list of the works written in gold, on a blue background in three columns. The first book in the middle of the list is Julius Caesar, which is the only one written in capital letters. From this it can be assumed that it was the original case made by Sir Julius Caesar after having had a duplicate made, which is now in the British Museum, and presented by him to John Madden, attorney to King James I., as a wedding gift upon the latter's marriage to Miss Waterhouse, and for this purpose had Madden's and his bride's arms emblazoned in the place of his own. The Sir Julius Caesar traveling library is considered one of the great treasures of the British Museum and is always on view in the King's Library. The one in the British Museum was made not earlier than 1619 and that now offered for sale antedates it by two years. This item is priced at \$4,250.

RARE BOOKS, AUTOGRAPHS AND PRINTS

English literature of the last two centuries with many rare autographs and manuscripts from the library of John L. Clawson, of Buffalo, was sold at the Anderson Galleries, November 30. This was one of the most important sales of the season and the result was watched with interest by dealers and collectors. Prices were quite in line with the general trend that has been well defined since the beginning of the season. Few new high records were made; on the other hand, there were few items that did not bring a fair price. Evidently there is a good market for all rarities that are likely to come into the auction room. A few of the rarer items and the prices which they brought were the following: A. L. S. of Maj. André, 4 pages folio, New York, January 10, 1779, \$860; A. L. S. of Oliver Cromwell, one page quarto, November 6, 1657, \$310; a collection of 27 letters from Charles Dickens to William H. Wills, relating to matters in connection with the publication of *Household Words*, \$700; Goldsmith's "Vicar of Wakefield," 2 vols., Levant by Reviere, Salisbury, 1766, first edition, \$675; Keats's "Poems," Levant by Cobden Sanderson, London, 1817, first edition, \$750; original MS. of Meredith's "Jump to Glory Jane," 13 quarto pages, \$650; Shelley's "Prometheus Unbound," bound by Sangorski & Sutcliffe, London, 1820, first edition, \$400; a collection of fourteen letters of Robert Louis Stevenson, written to his father and mother, beginning in 1863 and continuing until 1888, \$1,200; original MS. of Stevenson's unpublished story "When the Devil Was Well," 53 quarto pages, written in 1874-75, \$1,000; a collected set of the novels of Surtees, 9 vols., Levant morocco by Reviere, 1838-88, first editions, \$1,300; first editions of Thackeray, including "Flore et Zephyr," 1836, \$1,000; "King Glumpus," 1837, \$2,000; "The Exquisites," 1839, \$3,000; "The Second Funeral of Napoleon," 1841, \$910; "Vanity Fair," in original parts, 1847-48, \$750; and a collection of ten original drawings, \$600. The entire sale realized \$71,500.75.

The current catalog of "Autographs and Manuscripts," issued by James F. Drake, Inc., rare book dealer of this city, is a handsome piece of typography and contains among its 538 lots some extraordinary historical and literary letters. Of special interest is a three page quarto letter written by General Washington to Jacob Read, August 11, 1784, discussing the strained relations between Great Britain and the United States which seemed but for the trouble in Ireland, likely to result in a renewal of warfare. "It is undoubted that the British Cabinet wish to recover the United States to a dependence on that government," writes Washington. "The affairs of Ireland . . . are in too turbulent a state to suffer Great Britain to enter very soon into another war with America, even if her finances were on a more respectable footing than I be-

lieve them to be, and her prospect of success must diminish as our population encreases, and the governments become more consistent—without the last of which indeed, everything may be apprehended. . . . It is, however, as necessary for the Sovereign in Council as it is for the General in the field not to despise information, but to hear all—compare all—combine them with other circumstances, and take measures accordingly. Nothing I acknowledge would sooner induce me to give credit to hostile attention on the part of Great Britain than their continuing (without the shadow of reason, for I really see none they have) to hold the western posts on the American side of the line, from us; and sending, as the Gazettes mention, Sir Guy Carleton over as Viceroy to their possessions in America, which it seems is to undergo a new organization. The opinion I have here given you will readily perceive is founded upon the idea of the temper of Ireland—the imbecility of G. B. and her internal divisions, for it is with pain I add that I think our affairs are under wretched management—and that our conduct, if Great B. was in circumstances to take advantage of it, would bid her hope everything; while other Powers might expect little from the wisdom or exertions of these states."

F. M. H.

Auction Calendar

Monday and Tuesday afternoons and evenings, December 20th and 21st, at 2:30 and 8:15 o'clock. A highly important collection of books, manuscripts, letters, original manuscripts and first editions of English and American authors, early printed books from notable presses XIIth to XVIth century, illuminated mss., rare editions of the Holy Bible, from several private collections, including a portion of the library of the late H. S. Marlor of New York City. (Items 882.) The American Art Association.

Catalogs Received

Americana New and Second-Hand, Civil War, Local History, Genealogy, Indians, the West, etc., including selections from the library of Gov. John P. Altgeld. (No. 18; Items 1633.) Pownier's, 177 West Madison St., near LaSalle, Chicago, Ill.

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THE WEEKLY BOOK EXCHANGE

Books Wanted and For Sale

BOOKS WANTED

Adkins, care of Publishers' Weekly
 Boston Daily Journal, 1861-1872, inclusive unb.

Aldus Book Co., 89 Lexington Ave., New York
 The Court and Camp of Louis XVI.
 Fitzgerald's Letters in 3 vols.
 Handji Baba in London, James (?) Maurier.
 Turkey in Europe, Odysseus.
 Herodotus, Journeys and Voyages; Da Vinci on Engineering.

Wm. H. Allen, 3417 Walnut St., Philadelphia
 Vickers, England in Later Middle Ages, 1914.
 Letter of Petrus de Baricourt on Magnet, 1904.
 American Baptist Publication Society, 1107 McGee St., Kansas City, Mo.
 A Concise History of Foreign Baptists, G. H. Orchard.
 Jurgen, A Comedy of Justice, by James Branch Cabell, second-hand.
 Spurgeon's Autobiography, 4 volumes.
 Pulpit Commentary, complete set.
 Hastings Bible Dictionary, Complete set.
 Hastings Great Texts of the Bible, Complete set.
 Preacher's Homiletical Commentary, Complete set.

Bailey's Book Store, Vanderbilt Sq., Syracuse, N. Y.
 Children's Book of Knowledge.

Wm. M. Bains, 1213 Market St., Philadelphia
 Harbaugh's Recognition.
 Kugler's Handbook of Paintings, Italian Schools.
 Ditto, German, Flemish and Dutch Schools.

Bargain Book Store, 520 S. State St., Chicago
 Havelock, Ellis, Sexual Inversion.

N. J. Bartlett & Co., 37 Cornhill, Boston
 Marine Mammals, Scammon, pub. in 1872.
 Social Worship, 2 vols., Coit.
 Sacred Latin Poetry, Trench.
 Guide to Music for Beginners, Mason.
 Bailey's Andover.

Beane's Occult Bookshop, 955-8th St., San Diego, Cal.
 Wanderer by Ritta.
 Female Man or Male Woman, the Yellow Streak.
 Ephemerides, 1702 to 1799, White's preferred.
 Old Astrological Works.
 Ephemerides, 1500-1670.

G. P. Bensinger Code Book Co., 13 Whitehall St., New York
 Meyers 30th Edition Cotton Code.
 A B C 5th At Telegraph Code.
 Liebers Standard Code.
 Pocket Edition Western Union, Universal.
 Kellys, Thomas Directories.
 Any American-Foreign Language Code.

Benziger Bros., 214 W. Monroe St., Chicago
 Davitt, The Fall of Feudalism.
 Lecky, Ireland in the 18th Century, 5 vols.

Jas. D. Blake, 1033 Mills Bldg., San Francisco, Cal.
 Dove Press Bible, 5 vols.
 Encyclopælia Britannica, Cambridge ed.
 Kipling, Seven Seas ed.
 O. Henry, Manuscript ed.
 Thackeray, Kensington ed.
 Scribner Stevenson, Buckram binding, leather labels.
 Poe, Tamerlain ed. or Scribner ed.
 Van Dyke, Scribner ed.
 Ambrose Bierce, Complete set.
 Lane's Arabian Nights.
 Cambridge Classics, Houghton Mifflin.
 Wright's Shakespeare, Macmillan.
 Dickens, National ed.
 Balzac, Wormely ed., 40 vols.

Bobbs-Merrill Co., Indianapolis, Ind.

Virginia of the Air Lanes, Herbert Quick.
 Warren Snyder, Poetical Favorites, Yours and Mine, India Paper Edition, 16mo limp morocco.

The Book Shop, 612 Spruce St., Scranton, Pa.

Wagner's Siegfried, trans. by Huckel.
 Wagner's Parsifal, trans. by Huckel.
 Books by Flora Macleod or Wm. Sharps.
 Recent Engineering Handbooks.
 Spanish New Testament, pub. London Bible Socy., about 1835.
 Brockenboro's Circuit Court Decisions of Marshall, 2 vols.
 Hollister's Hist. Lackawanna Valley.
 Hoyt's Brief of a Title.
 Books on Wyoming Valley, Wyoming History.

The Bookshop for Boys and Girls, 264 Boylston St., Boston 17

Hansi, Histoire d'Alsace, Large ed.

E. Borgmann, 10 Hyde Station, St. Louis, Mo.

American Chem'l Jnl., Remseus', set or vols.
 Journal Soc. Chem. Industry, 1882, '83, '84, '85, '86, '87, '88, '89.
 The Analyst, London, any vols.

Boston Medical Library, 8 Fenway, Boston

American Journal of Roentgenology, 1913-1919.
 Art Journal, any vols., run or set.
 Cannon, W. B., Mechanical Factors of Digestion.
 Cushing, H., Pituitary body.
 Dictionary of National Biography, 2nd supplement, vol. 2.
 Gazette des Beaux Arts, 1891.
 Index Medicus, vol. 17, 1895, Index. 21, 1898-99, complete; or any nos.
 Landolt-Bornstein, Physikalisch-chem. Tabellen.
 Marshall, J., Annals of Tennis, 1878.
 Pettigrew, T. J., History of Egyptian Mummies, 1834.
 Röntgen Society of London, Journal, vols. 11-12.
 Royal Society, London, Catalogue of Scientific Papers, vol. 15.
 Sainsbury, H., Principia Therapeutica.
 Science Progress in the 20th Century, Complete set.
 Stokes, M., Married Love.
 Titcomb, Timothy, anything.

Brentano's, Fifth Ave. & 27th St., New York

My Lady's Toilette Tabe, pub. by C. H. Grave & Co., Parkway & 26th St., Philadelphia, Pa.
 Handley Cross and Mr. Sponge's Sporting Tour, 1st eds.
 Writings of Lincoln.
 Bryant's Trans. of Homer, 8 vols., Houghton Mifflin.
 Petroleum Nasby's Letters.
 Stoddard's Lectures, vol. on Ireland.
 Appearance and Reality, Bradley.
 Gaskell's Compendium.
 Nature's Serial Story, Harper ed., 1885, full gilt, Roe, illus. Gibson & Dielman.
 Gems and Gem Minerals, Farrington.
 Jean Delaire, Alsatian Tales, Sands.
 Poems and Plays, Cosmopolitan Lib., Wilde.
 Inquiry into the Political Justice, Goodwin.
 Garden Dictionary, Johnson.
 By Order of the Magistrate, Ridge.
 Crimes of the Borgias, Dumas.
 Drawings of John M. Swan.
 Poems, Music and Moonlight, O'Shaughnessy.
 Complete Poems of George Wither.
 Theatre of Today, Moderwell.
 Story of the Pilgrim Fathers, Arber.
 Chronicles of the Pilgrim Fathers, Young.
 General Society of Mayflower Ancestors and Their Descendants, Young.
 The Life of Aknoton Pharaoh of Egypt, Weigall.
 Natural Rights, Ritchie.
 History of European Thought in the 19th Century, 4 vols.
 Religion and Science.
 Fragments of Human Mind.

BOOKS WANTED—Continued

Brentano's—Continued

Days Spent on a Doges Farm, Symond.
Montes the Matador, Harris.
Harmonics of Evolution, Hunt.
A King in Babylon.
Leopodus, Arnold.
Potted Brains, Howard.
Little Comrade, Stevenson.
Diary of a Freshman, Flandrau.
Mysterious Psychic Forces, Flamarion.
Debates in the Federal Convention of 1787, ed. by Hunt & Scott.
Modernism, a Record and Review, Tilley.
Housekeeping in Old Virginia.
Janius in the Modern Life, Petre.
Erasmus Colloquies, Bailey.
Thousand and One Mushrooms, McIlvine.
The School of the Ship.
Bransford in Arcadia, Rhodes.
West Is West, Rhodes.
Thread of Gold, Benson, 2' copies.
The Colonial Tavern, Field.
History of the State of Rhode Island and Providence Plantations, Arnold.
Epicurean Cook Book, Ranhofer.
Bond, Pottle.
Reparation.
Handicapped, Pottle.
Light, Hastings.
Mexico and United States, Starr.
American Stud Book, complete.
Racing Records, 1900-20.
Rock Garden, Farrar.
Ayesha, Haggard.
Our Southern Highlanders, Kephart.
Darby O'Dill and Other People, Templeton.
Wide Awake.
Human Body, Marshall.
Dr. Huguot, Donnelly.
Osteo-Chondral Manifestations and Congenital Syphilis, Alexander.
Jose in English.

The Brick Row Book Shop, Inc., 104 High St., New Haven, Ct.

Practical Astronomy, Loomis.
The System of the Stars, A. M. Clerke, Longmans, Green & Co., about 1890.
Elements of Practical Astronomy, Campbell.
Circus and Other Essays, Joyce Kilmer, Gomme.
Early Essays and Lectures, Patrick Sheehan, Longmans, Green & Co.
Mathews, Pen and Ink.
Daughter of Heaven, P. Lotti & J. Gautier, Duffield or any ed., new or 2nd-hand.
Edgar Lee Masters, 1st eds.
The Bread of Idleness, A Play, Chicago, Rooks Press, 1911.
The Locket, Rooks Press, Chicago, 1910.
Maximilian, Badger, Boston, 1902.
The New Star Chamber, Hammersmark Press, Chicago, 1904.
The Spoon River Anthology, Mac., 1915.
The Spoon River Anthology, ill. Herford, Mac., 1916.
The Starved Rock, Mac., 1919.
Toward the Gulf, Mac., 1918.
The Trifler, A Play, Rooks Press, Chicago, 1908.
Songs and Satires, 1916.
The Great Valley, 1916.
Walt Whitman, 1st eds.
Franklin Evans, 1842.
Leaves of Grass, 12 poems, 1855.
Leaves of Grass, 32 poems, 1856.
Leaves of Grass, 154 poems, 1860.
Leaves of Grass, 293 poems, 1881.
Democratic Vistas, 1871.
Passage to India, 1870.
As a Strong Bird on Pinions Free, 1872.
Two Rivulets, Author's ed., Camden, 1876.
November Boughs, 1881.
Drum Taps, 1865.
Memoranda During the War, Camden, 1875-6.
Specimen Days, 1882-3.
Good-Bye, My Fancy, 1891.
When Lilacs Last in the Door Yard Bloomed, 1865-6.
After All, Not to Create Only, 1871.
Autobiographia, 1892.
Edwin Arlington Robinson, Merlin, 1917.
Maxim Gorky, Forma Gordyeff, trans. Hapgood.

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N. Gogol, Taras Bulba, trans. Hapgood.
F. Dostoevski, Poor People.
James Stephens, 1st eds.
The Demi-Gods.
The Crock of Gold.
Here Are Ladies, 1913.
Robert Hichens, Green Carnation.
Newman, The Dream of Gerontius.
Henry James, 1st eds.
Baggs, Four Years at Yale.
Cotton Mather, Magnolia.
Lockhart's Life of Scott, Library ed.
Swift's Works, ed. by Temple Scott, Bohn Lib., Mac.
A. F. G. Bell, The Magic of Spain, John Lane.

Bridgman's Book Shop, 108 Main St., Northampton, Mass.

Trumbull's Northampton, vol. 1, 2nd hand.
Primary Batteries, latest ed., H. S. Carhart.
Langlois, Introduction to the Study of History, trans. by Berry, Holt.
A. B. C. of Japanese Art, J. F. Blacker.
Book of Georgian Verse, Braithwaite.
Dante's Divine Comedy, 3 vols., Temple Classics.

Albert Britnell, 815 Yonge St., Toronto, Can.

Buxton, Two African Trips.
Selous, African Nature Notes and Reminiscences.
Newman's Big Game in Africa.
Quote books on African Big Game Hunting.

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The Complete Yachtsman, Heckstall-Smith & Capt. Boulay.

Brown Book Shop, 228 State St., Madison, Wis.

Lyells, Principles of Geology, 2 vols.
Zittel, Text Book of Paleontology.

Burrows Bros. Co., 633 Euclid St., Cleveland, O.
Secret Doctrine, 2 vols., Blavatsky.

Campion & Co., 1313 Walnut St., Philadelphia

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Italian Cities, Lowell.
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London, Kempton Wace Letters.
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Hough, Story of the Outlaw.
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Jesuit Relations, 73 vols.
St. Nicholas, Jan., 1920.
Huntley, Harmonics of Evolution.
Clodd, The Question.
Wetherby & Markelyne, The Supernatural.
Podmore, Modern Spiritualism.
Catullus, trans. by Martin.
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Pringle, J. J., Twenty Years Snipe Shooting.
Max Beerbohm, Works, any.
Cole, Artistic Anatomy of Trees.
Machem, The Terror.
Gilchrist, Life of Blake, 2 vols.
Metropolitan Magazine, Aug., Sept. & Oct., 1919.
Wallace, Fairies and Things.
Beyond the Back of Silence.
Masfield, On the Spanish Main.
Choate, Rufus, Speeches.

Chicago Medical Book Co., Congress & Honore Sts., Chicago

Eisendrath, Surgical Diagnosis.
Schnabel, Handbook of Metallurgy, vol. 1.
Baas, History of Medicine.

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Lang, A., ed., Perrault's Popular Tales.

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Hussey, Obed, Life of, Green.
Burkett, Hist. of Ohio Agriculture.
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Talbot, My People of the Plains.
Glisan, JI. of Army Life.
Staetler, Rev. L. B., Life of, E. J. Stanley.
Hutton, The Coeur d'Alenes.
Howard, Chief Joseph.
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Wardner of Wardner, Idaho, J. Wardner.
Eels, Father, Life of, M. Eels.
Duthie, Bishop in the Rough.
Warren, Memoirs of West.
Stevens, I. Ingalls, Life of, H. Stevens.
Bartlett, Familiar Quotations.
Jackson, Rept. on Intro. of Dom. Reindeer into Alaska, 1891, 92, 1906 to end.
Baker, Guide to Best Fiction in English, Macmillan, 1913.
Allen, Mammals and Winter Birds of East Florida.
Secret Service Work, especially French and German, Wars of 1870, 1914-1918.
Valentine, Pre-Natal Pathology.
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Coburn Library, Colorado College, Colorado Springs, Colo.

Britton, North American Trees.
Heath's German Dictionary.

Colesworthy's Book Store, 66 Cornhill, Boston
Encyclopedia of Dry Goods, Cole.
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Theosophical Glossary.
Le Compte de Gables.
Symbolism, Hartman.
The Jungle, Sinclair.

College Book Store, Springfield, O.
Spurgeon's Treasury of David.
Orr's Old Testament Problems and Others.
Fisher's Church History in 1 vol.
Clark's Outlines of Church Theology.
International Critical Commentaries.
Lange's, Meyers', Clark's, Matthew Henry.
Luther on Galatians.
Young's Analytical Concordance.
Send Want Lists.
Edersheim's Life of Jesus the Messiah.

Columbia University Library, New York
Mrs. M. E. W. Latimer, Spain in the 19th Century, McClurg, 1903.
Warner's Synopsis of Books Ancient and Modern, vol. 2, 1910.
Löti, Iceland Fisherman.
Zimmerman, J., Spain and Her People, Jacobs, 1902.

Columbia Univ. Lib.—Continued

Scaliger, Poetics, Select, trans. by Padelford, Holt, 1905.

Pollard, H. F., Thomas Cranmer and the English Reformation, 1489-1556, Heroes of the Reformation.

Jeremiah F. Cullen, 15 S. 9th St., Philadelphia

Vandergrif's U. S. Tariff, 1913.
Bierstadt, Bibliog. of Whittier.
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Davis & Nye, 112 Bank St., Waterbury, Ct.
Memoir of Mark Pattison, author unknown.

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The Early History and Antiquities of Freemasonry, Fort, pub. by S. P. Putnam, 1875.

Dives, Pomeroy & Stewart, Harrisburg, Pa.
Cuchulain of Muirthemne, Lady Gregory, pub. by Scribner.

Dixie Business Book Shop, 41 Liberty St., New York
N. Y. C. Directory of Directors, 1919-20.
Intellectual History of Europe, Draper.
Inventors at Work, Doubleday, 1906.
Stories of Achievement, pub. Doubleday.

Robert W. Doidge, 16 Elm St., Somerville, Mass.
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Chas. H. Dressel, 552 Broad St., Newark, N. J.
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Pepper, Boy's Play Book of Science.

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Friedländer, I., Die Chadhair Legende und der Alexander Roman, pub. by Teubner.
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Robinson, E. A., The Man Against the Sky, 1st ed. only.
Smith, Justin, Troubadours at Home, 3 copies.
The Stevens Battery, pub. by Van Nostrand, 1874.

E. P. Dutton & Co., 681 Fifth Ave., New York
Bull, Mrs. Ole, Norse Love Story.
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Benson, Book of the Months, A Reaping, Dodo, Dodo's Daughter.
Beddoes, Thomas L., Letters.
Backgammon, Street.
Backgammon, Smith's Manual No. 97.
Backgammon by Cady, Spalding's Home Library, vol. 1, 1895.
Craven, Recreations in Shooting, Bohn's Library.
Churchward, Origin and Antiquity of Freemasonry.
Carpenter, An Unknown People.
Drake, Nathan, The Gleaner.
Dickens, Charles, The Picnic Papers, Gadshill ed., Scribner's.
Erfurt, Dyeing of Paper Pulp.
Forrest & Koebel, South America, A. & C. Black.
Forrester, Frank, Warwick Woodlands, The Deerstalkers, and Quorndom Hunt, dated eds.
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 Montegazza, The Book of Love, trans. by Bengi.
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 O'Hart, Irish Pedigrees.
 Old Journals, Whig Examiner, Medleys, Plain
 Dealer, Citizen of the World, Censor, Monitor,
 Microcosm, Hermit, Humorist, Observer, Lounger,
 Day Monastery, Busybody.
 Rules of Russian Bank, printed for sale by Brokar,
 N. Y.
 Sabatier, France To-day, trans. by Brine, 1913.
 Stockley, Wild Honey.
 Sage, Dean, Salmon Fishing.
 Story, R. Mc., The American Municipal Executive,
 1918, 3 copies.
 Samuel Pepys' Second Diary of the Great War.
 Taft, L., History of American Sculpture, 1917.
 Version, Revolution and Reaction in Modern
 France.
 Whitney, Sanscrit Grammar.
 Watson, Toddie.
 Westlake, International Law.

Economy Book Shop, 33 Clark St., Chicago

The Criminal, Lombroso.
 The Student's Froebel, 2 vols., London, Isbester &
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 Ill.

Book of Knowledge, 20 vols., Grolier Society.
 Applied Psychology, 12 vols., W. Hilton.
 Literary Digest.

Friedmans', 53 W. 47th St., New York

Conrad, Some Reminiscences, 1st ed.
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 Earl J. Brown's Anatomy and Histology combined
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Seven Keys to Baldplate, Biggers.
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 O'Neill, Annals of Newberry.

Goodale's Book Store, 14 E. 7th St., Kansas City, Mo.
 Walker's Rhyming Dictionary.
 Owen Jones, Grammar of Ornament.
 Ranhofer, The Epicurean.
 Mahan, The Archko Volume.
 Spalteholtz, Anatomie Handbuch, Eng. trans.
 Gray's Anatomy.

Goodspeed's Book Shop, 5a Park St., Boston, Mass.

Ames, Mayflower and Her Log.
 Arnold, Armature Windings, of D. C. Dynamos.
 Barber, American Glassware.
 Burroughs, John, Walt Whitman, Poet and Person.
 Chicago, Plan of, Burnham & Bennett, 1909.
 Dehan, One Braver Thing.
 De Vaux, Canoe Handling.
 Drake, Old Landmarks of Boston, 1873 ed.
 Egyptian Book of the Dead.
 Frank Leslie's Boys & Girls Weekly, any.
 Hawthorne, Mosses from Old Manse, pt. 1, wrappers.
 Hitchcock, E. A., Alchemy and Chemistry, N. Y.,
 1865.
 Holmes, Year Book, H. M. & Co.
 Hunter, Stiegel Glass, please repeat quotation.
 Hutton, L., Italy and Italians, 1903, N. Y.
 James, Portrait of a Lady.
 Kirkland, B. A., Log of North Shore Club.
 Kouns, Dorcas, Daughter of Fustina.
 Lawrence, T. J., Docs. Illus. International Law,
 1914.

Layer, Simplicity of Golf Swing.
 Leonardo's Treatise on Painting, not Bohn ed.
 Lord, Beacon Lights of History.
 Lyons, Colonial Furniture.
 Mass., Hist. of, by Comley, 1879.
 Masters in Art, vol. 7.
 Mount Desert, Hist. of, by Street.
 N. Y. Sporting Magazine, 1833-4.
 Philips, Red Saunders' Pets.
 Plott's Guide, Ca., 1849.
 Raleigh, English novel.
 Henry, O., Heart of West; Four Million; Gentle
 Grafters; Voice of City; Strictly Business; Trimmed
 Lamp, Review of Reviews ed., red mor.
 Sargent, L. M., Herbert and Ellen, etc., 1 vol.,
 Boston, 1812, same l. p.
 Stoker, Bram, Dracula.
 Two Tales, Magazine, cont. stories by Perkins.
 U. S. Sporting Magazine, 1834-5.
 Washington Co., Md., Hst. of, by Williams, 1906.
 Wells, H. G., Door in the Wall, etc., Kennerley.
 Wordsworth, Dorothy, Journal.
 Genealogies: Boynton.
 Brinton, 1879, 60 pp.
 Bulkeley, Descend. of Peter, 1875.
 Connelley, Founding Harmon Station.
 Speed, 1802.
 Any good genealogies or local histories.
 Bill Nye Items, excepting History of N. S.
 Sinclair, Twentieth Century Locomotives.

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History of Amusements, H. Johnson.

Popular Theatre, G. J. Nathan.

Report on the Declining Birthrate, National Birth-Rate Commission, 1916.

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George Moore, 1st ed.

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The Ways of Men, Elliot Gregory.

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The Genus Iris, Wm. R. Dykes, pub. Cambridge Univ. Press.

Hochschild, Kohn & Co., Inc., Howard St., Baltimore, Md.

Autobiography of a Criminal, A. R. Honniman.

Memoirs of United States Secret Service, G. P. Burnham.

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Russian Ballet, A. E. Johnson, illus. by Rene Bull.

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Helena P. Blavatsky's Secret Doctrine, 3 vols. and index, state edition and binding.

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Kansas City Book Exchange, Kansas City, Mo.
Shepard's Historical Atlas.

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Irving's New York, 2 vols., 1808.

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Korner & Wood Co., 737 Euclid Ave., Cleveland, O.

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Birds of Michigan, Michigan Agricultural College.

Birds of Ohio, Dawson.

Kroch's International Book Store, 22 N. Michigan Blvd., Chicago

Edw. Ayers, Motoring in Morden Africa (Algeria).

Apuleius, Golden Ass.

McFee, Log of a Tramp.

Brydges, Thos., Burlesque Translation of Homer, quarto ed., London, 1774.

In Honor's Name.

Tileston's Selections, Sunshine in the Soul, 2 series.

Burton, Wh., English Earthenware and Stoneware.

Dunsany, Book of Wonder, 1st illus. ed.

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Colbert, Elias, Scorial: Star Studies.

Fallows, Samuel, American Manual and Patriotic

Handbook; Handbook of Synonyms; Health and

Happiness; Health and Happiness: Life of Mc-

Kinley: Story of American Flag: Science of

Health.

Hall, Eugene J., Original Humorous and Dramatic

Recitations.

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 Saccard's Book on Colors, 3d ed., 1912.
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 Fishing With Fly, Orvis & Cheney.
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 Names of Portraits of Birds, Trumbull.

John A. Lavender, 266 River St., Troy, N. Y.
 In Shadow of the Lord, Fraser.

Lemcke & Buechner, 32 E. 20th St., New York
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C. F. Liebeck, 859 E. 63rd St., Chicago, Ill.
 Sabin's Dictionary Americana, any parts.

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Lord & Taylor Book Shop, Fifth Ave., 38th St., New York

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 Warner Classics, vol. 1, pub. by Doubleday, Page & Co.

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 Phallic Worship, Robt. Gordon Campbell, St. Louis, 1888.
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Phillipine Journal of Science, March, 1919.
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Country Life, English, Aug. 28th, 1920.
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Dumas, Olympe de Cleves, Handy Lib. Ed., cloth, Little, Brown.
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